Washington Legal Researcher's Deskbook 1994

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INTRODUCTION

The Washington Legal Researcher's Deskbook has been written to assist lawyers, librarians, legal assistants, legal secretaries, and members of the public in the complex task of solving legal research problems. This book focuses on the law of the state of Washington and the legal materials that are available to the Washington practitioner. Written primarily as a reference or finding aids book, the reader will not find answers to legal questions but rather will find a rich array of information which can help in the process of researching the law.

The importance of legal research certainly cannot be overstated. Most lawyers want to give good advice to their clients. If the client problem is new to the practitioner, chances are good that a review of the legal issues and authority will be necessary. This may plunge the researcher into areas of law which are unfamiliar.

If it were not enough to want to give good advice, the Washington Rules of Professional Conduct (WRPC) 1.1 require that a practitioner "shall provide competent representation to a client." This rule requires familiarity with the relevant law through previous knowledge or by conducting adequate research. No Washington State Bar Association Ethics Opinions interpret this rule or any other as regards the standards for performing competent legal research.

A 1975 California Supreme Court case, Smith v. Lewis, 10 Cal.3d 349, 530 P.2d 589 (1975), articulates a standard of care for legal research which requires sufficient research using standard research techniques to obtain readily available authority. The Court found that the defendant lawyer failed to meet this standard of care. Cases in other jurisdictions have reached a similar result. Washington has apparently adopted this standard in Halverson v. Ferguson, 46 Wash. App. 708, 718, 735 P.2d 675, 681 (Ct. App. 1986).

In a recent report, Legal Education and Professional Development - An Educational Continuum, ten lawyering skills were identified as considered necessary for the practice of law. Legal research was the third skill listed in this so-called MacCrAte Report, a study commissioned by the ABA Section of Legal Education and Admissions to the Bar. The Task Force on Law Schools and the Profession: Narrowing the Gap was chaired by Robert MacCrate, and the July 1992 report identified three specific skills required "[i]n order to identify legal issues and to research them thoroughly and efficiently...". The MacCrate Report concludes that a lawyer should have:

3.1 Knowledge of the Nature of Legal Rules and Institutions;
3.2 Knowledge of and Ability to Use the Most Fundamental Tools of Legal Research,

3.3 Understanding of the Process of Devising and Implementing a Coherent and Effective Research Design.


The legal researcher of the 1990s cannot rest on the knowledge of legal research tools acquired while in law school or even as recently as 2 years ago. The computerization of legal information has completely changed the world of legal research and the practice of law. Some recent commentators have even suggested that computerized research is required in order for practitioners to avoid malpractice. See David M. Sandhaus, "Computers Are Required for the Practitioner to Avoid Malpractice", 47 Washington State Bar News 51-2 (no. 11, Nov. 1993); Robert C. Berring, "Technology and the Standard of Care for Legal Research", 3 Legal Malpractice Report 21-2 (no. 4, 1992); John P. Freeman, "How Computerized Databases Are Redefining Due Diligence", 3 South Carolina Lawyer 28-31 (no. 1, July/Aug. 1991).

The purpose of this Deskbook is to provide a broad spectrum of information which should be helpful to the researcher who must research Washington State law. In the first chapter, Professor Hazleton outlines a strategy which will help a legal researcher design a research process or framework. Practical tips for efficient use of legal tools are discussed. A reprint of an article which discusses the relative merits of computer and manual legal research tools has been included to help researchers sort through the maze of legal information products.

The next chapter was written by Mary Whisner and is an excellent review of the most basic and important legal research tools used for researching Washington law. Ms. Whisner reviews secondary sources, statutes, city and county codes, reporters, case finding tools, Attorney General Opinions, and citator services. She includes information about electronic versions of these information tools as well as the more common printed texts. Every legal researcher should have a good familiarity with what is covered in this chapter. This may be one of the only chapters which should be read completely by any researcher who must wade through Washington legal information.

Washington administrative agency regulations is the subject of the next chapter. In a concise and clear style, Mary Whisner describes the compilation and publication of agencies' rules and regulations in the Washington Administrative Code and the Washington State Register. The reader will learn
about the electronic versions of these publications as well and, with examples, understand the process of updating the Code with the Register.

Washington State agencies also promulgate a variety of administrative decisions or actions. These are ably discussed in the next chapter by Molly McCluer. Pay particular attention to the description of the Administrative Procedure Act and its requirements. Ms. McCluer even provides a chart of the most well known of the agencies' actions in order to speed your research.

Never done a Washington legislative history? Follow the clear step by step directions written by Peggy Roebeck Jarrett in the next chapter on legislative history and bill tracking. Clearly our author has had some experience with this awsome task! With sample pages, Ms. Jarrett shows the novice exactly how to follow the legislature's process and includes important tips for accomplishing this research chore efficiently and competently.

Legal research in Washington can rarely be done without referring to one or more of the many excellent handbooks and deskbooks available on Washington law. Martin Cerjan provides excellent descriptions of the most popular works and then has compiled a selective listing of other titles with which you should be familiar. Mr. Cerjan has arranged this bibliography by subject so you can easily locate relevant works.

Peggy Roebeck Jarrett, Mary Whisner and Professor Hazelton have written the chapter on computer-assisted legal research (CALR). Highlighting primarily the electronic tools and information available to the Washington legal researcher, this chapter includes excellent sections on different methods of access to CALR (WESTLAW, LEXIS and other electronic systems), the costs of accessing and using the various databases and CD-ROM products, billing practices, and tips on how to get the most out of your electronic legal research system. Comparative tables of the most important Washington legal materials and their availability on WESTLAW and LEXIS are also included. If you have little or no exposure to electronic legal information systems, this chapter is a must.

Ms. Jarrett has compiled a collection of information about the legal resources in Washington. Included here are tips on how to manage your library, lists of filing and other library service organizations, document delivery services, a list of legal publishers addresses and telephone numbers, publisher information for Washington legal periodicals, a list of Washington CLE providers, law libraries in the Puget Sound area, libraries in Washington with legal collections, and a list of libraries which have various city and county codes. This chapter will be a great help to those who are trying to keep their library current and properly managed, who may be making decisions about purchases for office libraries, or are trying to locate legal materials available in the local area.
Finally, Ms. Whisner has included an excellent glossary of legal research terms. This section is a good refresher! If you have never seen some of the words in this list, it is probably time for you to read more of this book.

I am very pleased with the high quality of the material you will find within this Deskbook. Many thanks to the authors for their tireless work. Janet Abbott worked many hours to put our draft material into final form—thank you!

As publication Number 6 in the Marian Gould Gallagher Law Library Research Study Series, we are indebted to the Washington Law School Foundation for its support of this project. Receipts will benefit the Marian Gould Gallagher Law Library at the University of Washington School of Law.

Penny A. Hazleton
Seattle, Washington
March 1994
MARTIN CERJAN. Mr. Cerjan received a BA in English and Geography from the University of Michigan at Ann Arbor in 1975, a JD from the University of North Carolina at Chapel Hill in 1988, and an MLS from the University of North Carolina at Chapel Hill in 1990. Mr. Cerjan has worked on the staffs of the Louis Round Wilson Library and the Law Library of the University of North Carolina at Chapel Hill and the Library for the Environmental Protection Agency in Research Triangle Park, North Carolina. A member of the Reference staff at the University of Washington Gallagher Law Library from 1990-94, Mr. Cerjan assisted law faculty, students, attorneys and members of the public in locating and using legal materials and teaches legal research skills to law students.

PENNY A. HAZELTON. Professor Hazelton has been the Director of the Marian Gould Gallagher Law Library at the University of Washington School of Law since 1983. Teaching legal research to law students, law librarianship students (lawyers training to be law librarians), library students, attorneys, legal secretaries, and paralegals has occupied a good part of Professor Hazelton’s time in her 18-year career. She earned her JD from Northwestern School of Law of Lewis & Clark College and received a Masters in Law Librarianship from the University of Washington in 1976. Professor Hazelton is a member of the Washington State Bar Association, serves on the Bench & Bar Computer Council (B2C2), and has served as a member and Chair of its Editorial Advisory Board Committee. Professor Hazelton spent five years at the University of Maine and four at the U.S. Supreme Court Library as head of the Research Services Department.

PEGGY ROEBUCK JARRETT. Peggy Roebuck Jarrett received a BA in Economics from the University of California, Davis in 1981 and an MLS from The Catholic University of America in 1984. Ms. Jarrett spent seven years working in private law firm libraries, in Washington, D.C. and Seattle, before joining the reference staff of the Gallagher Law Library in August of 1990. She is serving as President of the Law Librarians of Puget Sound and is an active member of the American Association of Law Libraries.

MOLLY McCLUER. Ms. McCluer received her law degree from the University of Virginia in 1981 and, after practicing law for a year in Princeton, NJ, received her MLS from Simmons College in 1984. She has taught sessions on legal research at Suffolk University Law School, at Loyola Law School in Los Angeles, and, since joining the staff as Assistant Librarian for Public Services in 1991, at the University of Washington. She has assisted with a wide variety of
research problems in these schools, at Boston’s Social Law Library and at the Alameda County Law Library in Oakland. In 1992, she participated in organizing and teaching Basic Legal Research at the Washington State Reformatory in Monroe, and in 1994 taught in seminars for the Professional Land Surveyors of Oregon and Washington.

MARY WHISNER. Mary Whisner received a BA in Philosophy from the University of Washington in 1977, a JD from Harvard Law School in 1982, and an MLIS from Louisiana State University in 1987. Ms. Whisner clerked for Judge Stephanie K. Seymour of the U.S. Court of Appeals, Tenth Circuit, and practiced law for two years in Washington, D.C. at the National Labor Relations Board and the Lawyers’ Committee for Civil Rights Under Law. She has been on the reference staff of the Gallagher Law Library at the University of Washington since 1988. Mary Whisner is a member of the Washington State Bar Association, the American Association of Law Libraries, and Law Librarians of Puget Sound.
THE PROCESS OF LEGAL RESEARCH

I. Introduction

Do you have a strategy or framework for research projects? Or do you jump into sources without thinking about or analyzing the rationale for using a particular tool? Technology has created and enhanced many more tools for legal research than we could have imagined even 10 years ago. Selecting the most efficient and high quality research source for your problem is no longer a matter of using the only resource published!

For example, in Washington state there are at least seven sources which contain the current statutes of Washington (Revised Code of Washington) - the officially published Revised Code of Washington, West's Revised Code of Washington Annotated, CD Law, West's Washington CD-ROM Library, Legal Access in Washington Bulletin Board System (L.A.W. BBS), WESTLAW and LEXIS. Two additional electronic sources are rumored. How many of these products do you know about?

Designing a research process or framework is one of the most important skills a legal researcher can develop. Given the importance of doing efficient, high quality research, a researcher must learn to fit legal research problems into a strategic framework. Only then will the researcher have the structure necessary to work efficiently and effectively through the mass of legal information available today.

Consider these staggering numbers: Over 3 million cases have been published in the United States and over 100,000 judicial opinions are issued each year; nearly 20,000 laws are passed every year amending and adding to the hundreds of thousands of legislative acts which are already in force; no one has even tried to estimate the number of administrative regulations which are proposed and finalized every year nor the quasi-judicial work handled by federal administrative agencies on an annual basis; add to these the secondary literature - thousands of pages published in monographs and other books as well as the publication of over 1,000 legal journals and periodicals. These numbers alone suggest the need for every legal researcher to have a plan.

In section III of this chapter, an article on integrating computer and manual research has been reproduced. On page 24 in that article is a table which shows the research strategy or process authors of eight different legal research textbooks recommend. Only two of these strategies, however, give the researcher any help in suggesting the type of legal authority to consult at various points during the research process - Rombaier and Price, Bittner & Bystiewicz (PB&B).
Legal research courses taught at the University of Washington have adopted and modified the Rombauer framework in order to encourage students to learn a structured approach to the research process. This is not the only possible framework, but more and more it is essential that all legal researchers have such a framework in mind and understand how to apply it to a variety of legal research problems.

II. Strategies for Effective Legal Research

A. Rombauer Framework

In order to explain how a good framework can help produce a better legal research product, the Rombauer method will be used to illustrate a way of thinking about a research plan. Undoubtedly you already perform many of these steps, but may not do so consciously. Conscious thinking about choices and avenues to explore in research will improve the efficiency and overall quality of your work product. Try the Rombauer method for your next research problem - see if a planned approach can give you confidence and a better result!

Professor Rombauer’s method is more fully explained in her book, Legal Problem Solving, 5th ed. (West 1991). In this classic text, Professor Rombauer weaves the primary tasks of analysis, research and writing into an integrated whole. Legal analysis, legal research and legal writing are all skills identified and analyzed by the MacCrate Report (cited in the Introduction to this book). Isolation of the research component permits concentration on this one skill. But do not forget that research is part of a larger, coherent set of problem-solving skills.

The Rombauer strategy has five steps - preliminary analysis, search for statutes, search for mandatory case precedent, search for persuasive case precedent, refine analysis, double-check and update. Each of these steps will be discussed in turn.

B. Preliminary Analysis

This is undoubtedly the most important step in solving any legal research problem. You do not need a law library at your fingertips to conduct this portion of your work. But writing down all of this information can help
you focus and plan your work. Your preliminary assessment of a problem should include at least the following analyses: [1] Identify relevant and material facts; [2] Select appropriate words and phrases to use as search terms; [3] Identify preliminary issues; [4] Identify the jurisdictions involved; [5] Identify what you know about the area of law.

What are the relevant facts of your research problem? If you are unfamiliar with the law in this area, will you be able to identify facts which are material? Do you know all of the important facts or will you need some investigation to determine some of them? Arm yourself with the facts, as many as you can, before attempting your research. Good factual development can go a long way toward a high quality research project, completed with maximum efficiency.

The material facts of your problem will help develop the words and phrases you will need to actually perform your research. Whether you use traditional printed research materials or computer assisted legal research systems, your development of a broad list of words and phrases is crucial here. Some researchers use the TAPP rule - things, actions, persons, places - while others like the TARF rule - things, actions, relationships, places. Use whatever method you like, but create a list of words and phrases which might be used in documents discussing the legal issues you need to resolve. This list should contain specific and general terms, as well as synonyms.

After creating this list of words and phrases, query formulation is the next step. The legal researcher needs to identify those words or phrases which, combined, are likely to yield the most helpful information. In other words, formulate a search query. This process will usually involve selecting search words most likely to yield results.

Next, analyzing the material facts and words and phrases, try to state the issue or issues you must resolve. Expressing the issue in written form can be helpful, even at this early stage. Often the issue changes as research progresses and must be reformulated. But having the issue expressed in writing early on can help keep the researcher on track and remind her of the question she is really trying to resolve.

At this time it is also important to identify the jurisdiction(s) involved. Is the issue resolved under federal or state law? What state? Limiting the jurisdiction of your research will help focus your effort on research tools.
which have specific application. If choice of law is the real issue to be
resolved, obviously, your selection of jurisdiction will be tentative. Or if the
area of law is unfamiliar to you, you may need to perform some research to
determine this question with certainty.

Throughout this preliminary process, you should be assessing your
actual knowledge of this area of law you must research. Any steps you take
from here will be reflective of your personal knowledge and experience, or
lack thereof. Are you a specialist, so you know a lot about the specific area
of law? Or, is this particular problem completely unknown to you?

Clues that you need to develop more expertise in this area before
launching your research ship will include the stability to develop a
comprehensive list of words and phrases, total ignorance about whether the
problem invokes federal, state or local law, or an inability to state the issue
which needs researching. Don’t ignore these warning signs!

At this point, if your knowledge of the law is virtually non-existent,
research in some secondary materials may be worthwhile to obtain the
background and terminology needed to perform effective research. For detail
on sources to consult, see chapter 2, “Basic Legal Research in Washington”,
section II. Now you can actually begin to research.

Use of texts, treatises, hornbooks, nutshells, legal encyclopedias, ALR
or legal periodicals can help put your problem in context with related law.
The legal jargon needed for effective research can also be identified through
consultation of secondary materials. Often, a search for general information
and background can help the researcher formulate a good statement of the
question to be researched, can clarify jurisdictional issues and can inform the
researcher of the possible scope of the project.

Search in secondary sources is not done at this stage so much to locate
the exact answer to the legal problem, but instead to reveal background and
related information which should help when research in primary authorities
begins. Of course, finding references to cases, statutes or regulations in your
jurisdiction should not be ignored at this stage. Use these citations as finding
aids once you move to the next stage of your research.

If you answer the "What do you know?" question with the response,
"A lot," you are probably familiar with the legal terminology and the likely
sources of the law which might answer the question as well as the exact
issue(s) which need resolved. Then your use of secondary literature to get
background and context is not necessary. Remember, however, that
sometimes we think we know more than we really do. Secondary literature
can be consulted at any stage in your research. Research in secondary
materials can, among other things, provide the analyst of a specifically
relevant case, explain the history of a legislative enactment, synthesize a body of case law that you find hard to understand, or criticize a current interpretation of the law. A good legal researcher will use the research product of others as often as possible!

To reiterate, preliminary analysis should be done thoughtfully and with an eye to formulating a research plan or strategy. Identification of relevant facts, creation of a list of relevant words and phrases, clear statement of the issue(s), identification of relevant jurisdiction(s) and an assessment of your knowledge of the area of law must all be accomplished in order to set the stage for continuing the process of research.

C. Search for Statutes

After you have answered the questions posed in your analysis of the problem and done some background research, you are ready to begin a search in primary materials. Because of the emphasis in law school on judicial opinions as an important source of law and because of the difficulty some perceive in the use of statutory sources, many researchers automatically look for case authority first.

However, a search for statutes should really be done first. Why? The relationship between the legislative process and the judicial branch provides the answer. It will not matter much what the common law rule is if a statute has been enacted which changes that rule! Thus, legislation will take precedence over judicial rules and should be searched before looking for case law. In addition, more and more of our daily activities are being governed by legislation. We need at least to eliminate these statutory sources as not containing an answer to the research problem we seek.

Three possibilities can occur when statutes have been searched. First, the researcher may find a relevant statute that squarely and clearly answers the problem. Second, a relevant statute may be located, but when applied to the problem being researched the statute is ambiguous. Third, the researcher finds nothing which helps resolve the legal problem under scrutiny.

Even if a relevant statute is found which is clear and unambiguous, a good researcher may wish move to step three in the process. However, finding a ambiguous statute or no statute at all definitely requires a search for mandatory case precedent.

Before looking for case law, however, the legal researcher must verify that the statute found is the most current version by checking pocket parts and supplemental pamphlets as well as the most recent legislative or session law service. These current pamphlets will contain laws recently enacted by the
legislature but not yet incorporated into the statutes themselves. Even if no statute was found, checking the session law service is also necessary in case a very recent law on the subject has been passed by the legislature. For details on updating statutes, see chapter 2, "Basic Legal Research in Washington", section III. C.

Is the area of law you are researching changing through statutory enactment? Or have the rules changed primarily because of new court decisions? Is this an area of law which has not changed in many years? Are there changes in social or economic structures or in technology which will lead to changes in the law? A careful researcher is likely to have determined the answers to these questions during her preliminary analysis. And, depending on the answers, she will decide how carefully the statutes should be searched looking for a relevant statute.

During this stage of your research, the constitutionality of your statute should be checked. If researching Washington law, use the Revised Code of Washington Annotated or the Annotations to the RCW to check for cases which have declared your statute unconstitutional. Or shepardize your statute using Shepard's Washington Citations to locate any case which has declared your statute unconstitutional.

You should also look for relevant regulations which may affect your issue during this statutory phase of your work. Either your knowledge of the area of law or your preliminary research in secondary sources should alert you to state administrative agency rules and regulations that may apply. Research to locate agency rule-making in Washington requires the use of the Washington Administrative Code and the Washington Register. See chapter 3, "Administrative Materials: Regulations" for use of these sources.

You may wish to review your preliminary analysis at this point. Have you stated the proper question? Are some facts more important than you originally thought? Have you added other more precise words and phrases to your original list? Constant re-evaluation of your analysis is important to keep your research focused and efficient.

By the time you finish this step of your research process, you should have identified any relevant statute or administrative regulations. You will be confident that your statute is current since you have updated through the most recent legislative public laws available. And you will know whether your statute has been held unconstitutional. You are ready to move on!

If you find no statute, there are at least two possibilities: there is no statute to find on this subject or there is a relevant statute but you have not found it. In legal research we are plagued by the problem of not finding authority which is relevant. Part of this is psychological: that is, we are
worried about not finding something that is there and needs to be found in order to answer the question. But the other part is very real. Sometimes the source we use does not include anything helpful or relevant on the subject we research because there is nothing to find. Only experience and good preliminary analysis will help distinguish one from the other. Be prepared for this possibility.

D. Search for Mandatory Case Precedent

This step can be skipped completely only if you have located a relevant statute, and it clearly and unambiguously answers the question to which you must find an answer. Even then, some researchers will skip the cases which interpret the statute in an annotated code just to be sure their reading of the statute is correct when applied to their problem.

However, the search for mandatory case authority must follow next if you have found an ambiguous statute or no statute at all. Searching for cases which must be followed (in the court in which your action will be heard) is the kind of legal research most lawyers know best. It requires finding cases with similar facts in your jurisdiction which either interpret your statute or state common law rules that will apply in your problem. Or it may require locating cases in your jurisdiction which can be applied by analogy.

Many resources are available for this search, but one of the best, if you have found a statute, is the annotated code: in Washington, West's Revised Code of Washington Annotated or the Annotations to the RCW. The annotations contain short digests of cases related to the statute they follow. Usually gathered by topic or subject, these case annotations are an excellent way to locate cases which will answer the question you are researching. In addition, of course, you may find history notes, cross references, and citations to legal encyclopedias, legal periodical articles, the West key number system, practice texts and other useful secondary materials.

It is very important to be sure that all relevant cases are found. The annotated code volumes usually have a pocket part or supplementary pamphlet which would include more recent cases. However, these supplements will still be three to six months out of date. The thorough researcher will also check the advance sheets in Pacific Reporter, 2d or for Washington Reports, 2d and Washington Appellate Reports or use a current electronic case database to find the most recent cases. A subject search using the digest in the West reporter and the subject index in the official reports should yield any cases which interpret the statute you have identified. Or, if you use the Pacific Reporter, 2d, the Statutes Table in each volume or advance sheet will lead you to cases in Washington which cite your statute. Cases interpreting your statute may also be found easily by shepardizing the statutory section you have identified in Shepards Washington Citations.

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If you were unable to locate a relevant statute in step two of your research, the annotated code and shepardizing your statute will do you little good. Instead, West’s Washington Digest, 2d may be a good source to locate relevant case law. Other sources include secondary materials, such as periodicals, texts, deskbooks, ALR, and legal encyclopedias. In this circumstance (you did not find a statute), use a wide variety of resources to verify that no statute is relevant.

All cases to be relied upon should be checked to be certain they are still good law. The most current and reliable of these citation services are Insta-Cite on WESTLAW and Auto-Cite on LEXIS. These databases are several months more current than any unit of Shepards Citations. These services give only limited information, including a full citation with parallel cites, as well as the complete history and negative treatment of the case you are checking. But often you do not want every case which cites your case anyway; you only want to be sure that the case stands for the proposition for which you are citing it.

A researcher can also shepardize the cases of importance, but must realize that she trades the currency found only in Insta-Cite and Auto-Cite for comprehensive citation information in the not-so-current Shepards.

If you identify mandatory precedent, you may be able to skip step 4, looking for persuasive authority. Obviously, looking only for mandatory precedent is a much more limited search than looking for any relevant case in any jurisdiction. That is why the search for mandatory case law should always be done before looking through over 3 million cases for any point case!

However, if you are unable to locate court decisions which will have to be followed in your jurisdiction, you will need to proceed to the fourth step in the Rombauer research process. Searching for persuasive precedent can be a very time-consuming process, and you should plan accordingly.

E. Search for Persuasive Case Precedent

If you are successful in locating one or more authorities during step 2 or 3 of this research process, you may not need to look for persuasive authority. However, if no cases can be found in your jurisdiction, persuasive case authority may be the only way to support a particular position. Even if you find what you consider to be good mandatory authority, some researchers will look at contrary authority within and even outside their jurisdiction.

When looking for persuasive precedent, try to limit your searching to particular jurisdictions which are likely to have more cases in the subject area you are researching. For example, if you have a corporation issue which has not been resolved in your jurisdiction, you might first look at the case law in
Delaware since so many companies are incorporated there. Or an oil and gas question might be easier to research in states which have large oil and gas fields and consequently have more litigation in oil and gas law.

Another circumstance in which you may be able to limit your research to particular jurisdictions is if you found a relevant statute in step 2, but were unable to locate any cases in your jurisdiction. The annotations for the statute may indicate that the language for which you seek clarification is part of a uniform law. If that is the case, Uniform Laws Annotated will cite to other states which have enacted similar or identical language and cite cases decided in those jurisdictions. Sometimes the annotated code itself will cite to other states from which the legislative language was modeled.

If you are unable to limit your research to another jurisdiction or two, secondary materials can really save time. Finding a law review article, A.L.R annotation or book on the topic of your inquiry will permit you to gain an overview of the subject as well as give you a survey of the law in a variety of jurisdictions. This may lead you to the line of cases which will be most persuasive to the court.

Work of this sort is hard to keep on target. It can be difficult to stay focussed. In this stage of the research process, make use of your preliminary analysis; reformulate the issue if necessary; review your list of words and phrases for the most useful terms. Keep reminding yourself how you got to this stage and exactly what it is you are looking for. The search for persuasive precedent can be even more frustrating than your previous work because of the huge body of law you need to search through.

If you find persuasive authority, be sure you check the authority of any cases you wish to rely on. Nothing is more embarrassing than to discover in court that the best authority you could find to support your view was reversed on appeal! At a minimum, use the Insta-Cite or Auto-Cite services. Also be certain that you have reviewed the most recent cases available. This requires that you use reporter advance sheets or very current computerized databases to confirm your findings.

If no persuasive authority of any kind can be found, a re-evaluation of the research problem and the process used will be necessary. Have you focussed too narrowly? Have you failed to find proper analogies? Did you state the issue(s) to be researched and then fail to actually focus on that question? Did you forget to check the pocket parts or most current cases? Caught in this situation a complete review of your preliminary analysis is necessary. Try to determine whether your difficulty is one of process and use of legal materials or whether you have simply done a poor job in stating the question.
You may decide to go back and research again. If so, try different resources this time. No one source is absolutely comprehensive and complete. Some research tools work better for some problems than for others.

A decision about whether to continue researching at this point must be informed by an understanding of the cost to the client and chance of finding relevant authority.

Regardless of what you find or do not find, the last step in the research process is very important. No project should be deemed finished until this step has been accomplished.

F. Refine, Double-Check and Update

You may come to this last step by skipping steps 3 and 4 or only after having worked through all four stages of your research. You may actually incorporate this step into each of the others, so you are constantly refining your analysis of the question and the authority you have located. Regardless of the point in the process at which you focus on the steps noted here, be sure you actually do them!

At this last stage the researcher wants to be sure that no relevant authority has been missed. Check your research process to be sure you did not overlook an important source or forget to check the most recent supplementation. This latter problem can be overcome by having a good research plan and a thorough understanding of how the research tools can be used to provide comprehensive coverage.

One of the best ways to feel confident in the research you do and the authority you have found is to verify your result through a second, independent search of the literature. Obviously, this will take more time and likely result in additional cost to your client. However, this need not be a painstakingly comprehensive search. There are any number of ways to be certain the authority located is what you should have found: check the law digest volume of the Martindale-Hubbell Law Directory for the jurisdiction in question; read one current law review article; search through the index to a different published (or electronic) code; phone a colleague who regularly practices in the area. Confidence in your research ability will come with experience and a careful plan.

Did you actually find an answer to the question that you were trying to answer? Or did the real question change as you investigated and researched the law? Do you have the information you need to locate and correctly cite all relevant authority?
If your work has been done over a period of more than a week, then all updating done in earlier stages needs to be brought completely up to date. Similarly, if you take a long period of time to write the memo or brief on the question you were researching, updating your work right before it is filed or submitted is essential. Remember, courts, legislative bodies and administrative agencies are constantly changing the rules and applying the law. Don’t get caught flat-footed!

Take the time to reflect on the research project you have been given, and what you have done to try to answer the question. Many legal researchers do a lot more work than they have to do because they worry about not finding everything. Better to spend some of this energy thinking about an efficient plan; one which covers the resources necessary but will not take endless amounts of time. Use of various legal tools should not be random. Think about exactly what you are looking for at each turn and select the best tool for the job.

For example, one of the most egregious mistakes made by many legal researchers is the compulsive shepardizing of every case and statute in sight. Shepards is a marvelous research tool. You can find something as simple as the parallel citation to a case or something as complex as all the cases from another jurisdiction which cite your case for the proposition stated in headnote 3 of your case. Depending on the citator you use, you can use Shepards as a research tool - a way to locate law review articles, ALR annotations or texts on a particular case or subject. Rarely, however, does anyone want to do all of these things when they shepardize? Most of the time the researcher simply wants to know whether the case on which they want to rely is still good law or good authority. Shepards should rarely be used for this limited purpose since Insta-Cite on WESTLAW and Auto-Cite on LEXIS are so much more current than Shepards.

G. Conclusion

Legal research may be viewed as the process of elimination. Elimination of bodies of law which are not applicable and elimination of authority which does not apply in the specific situation at hand. The good legal researcher, then, finds relevant authority by eliminating the extraneous and inapplicable not just by looking for the relevant. The legal researcher classifies groups of materials or sources and authorities which are not likely to help solve the problem and eliminates them from consideration. Good legal research is the product of a thinking process that understands the nature and power of research tools, the weight of authority and the specific question being researched.

Working with a research plan can save time, promote efficiency, and result in a higher quality research product. No single research framework will
work for everyone, especially with the many changes we see in the availability and format of legal information. But some type of research design should be developed by every legal researcher. Your strategic framework must be flexible so it applies to all types of research questions. A research strategy which dictates the exact set of books to look at first in every situation will fail. Every problem is different and what you know about that problem will be different. It follows that the tools you would choose to use for each problem should vary. The researcher who automatically uses, for example, West's Washington Digest, 2d for every legal research question is bound to be stymied when faced with a question that cannot be answered by using this favorite tool.

III. Integration of Manual and Computerized Legal Research Tools

The following article is reprinted here because it discusses the relative advantages and disadvantages of traditional print legal research tools when compared with the newer computerized legal research tools. Few lawyers today can perform effective legal research without use of computerized databases, whether in online databases such as WESTLAW and LEXIS or in CD-ROM products such as CD Law. An appreciation of the power and capability of this newer technology is necessary. For an overview of the fundamentals of computerized legal research, you may wish to read Computer Assisted Legal Research: The Basics (West 1993) by Penny Hazelton.
Integrating Manual and Computer Legal Research

Penny A. Hazelton

Integration, applied to legal research, is the buzz-word of the day. In today's computerized world, the use of the word integration in the context of legal research is very encouraging. It means we have passed through the discovery phase of computerized legal research systems and are moving toward the using phase. In the discovery phase we learned that machine-readable databases cannot do everything and that these on-line systems are not likely to replace totally more traditional printed legal resources. And, at this juncture, we come face to face with another reality. How do we fold the use of computerized legal information systems into the processes we already have developed for solving legal problems? Do traditional printed resources simply parallel computerized systems or can the legal research tools of yesterday and today be used together to give access to even more and better legal information? After over fifteen years of working with LEXIS and WESTLAW, the last six of which have been intensive use in academic, court, and private law libraries, law librarians, attorneys, judges, and law clerks have become aware of the need to more fully coordinate their use of computer and manual research tools.

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In his editor's column, Professor Barring has suggested that integrating legal research can be discussed at five different levels. This essay is concerned only with the first, functionally integrating traditional printed-research tools with new research, primarily computerized, technologies. Barring, "From the Editor: Integrating Legal Research." 2 Integrated Legal Research 1 (No. 1, Sum. 1989) (hereinafter Barring).
The kind of training law students receive today in legal research can be discovered by reviewing both the periodical literature and the standard textbooks written for legal research courses. Although the legal research programs for first-year law students vary widely from school to school, most contain a CALR component. At some schools, WESTLAW and LEXIS are taught very early in the first-year program and, at others, midway through the year. Some schools do not teach first-year students how to use CALR systems at all. Training, instead, is only provided to second- and third-year students. Most programs teach the computer portion in chunks of time, timing the students in all facets of WESTLAW and/or LEXIS at one time. Temporarily or permanently learning centers, usually set up by the vendors, have greatly encouraged this practice. From small and experimental CALR training programs in the early 1980s, today most academic law librarians are heavily involved in organizing and often teaching CALR systems to law students.

CALR training programs in law schools have often been added with little or no additional staffing provided. Most programs are barely able to cope with providing the basic training and can do so only for set, limited periods of time during the academic year. This kind of program cannot by its very nature encourage integration. To date, law schools have paid little attention to the integration of manual and computerized legal research tools.

This changing role of computer-assisted legal research can also be seen by looking at the standard legal research textbooks. As early as the mid-1970s, these textbooks contained a few pages about computerized databases. The information about CALR has really expanded in recent years. Now there is often a chapter on computerized tools as


5. A temporary learning center (TLC) normally means that the CALR vendor is supplying hard-ware (terminals, keyboards, monitors), software, telephone lines, and passwords to create for a one-to-eight-week period a temporary computer laboratory for CALR training at the law school. In some cases, the vendor has agreed to install a permanent center (PLC) for such training. If a law school has a computer lab for that purpose, the vendor still supplies needed software lines, monitors, and passwords for the training sessions. See generally Edwards, "LEXIS and WESTLAW Training Centers: Law School Opportunities," 10 Law Libr. J. 439 (1988).

well as discussions throughout the text which treat the computers as sources of information. Or, as you will see in Cohen, Berring & Olson’s 9th edition of *How To Find the Law*, no separate chapter on computers is included at all, but all references to computer systems are incorporated in their respective bibliographic chapters. Generally, sample computer searches and other “how to and why” information are not included in these treatments. CALR databases are treated as sources of legal materials and information, not as tools in their own right. On the other hand, Professor Carrikk’s new work, *LEXIS: A Legal Research Manual* is revolutionary in its treatment of computerized legal databases. She has truly integrated fundamental legal bibliographic information about printed sources with the use of computers as a research tool. Here is clearly a how-to manual with many examples and tips for the use of LEXIS. Another development of note impacting legal research training has been the so-called process-oriented approach which is epitomized by Christopher and Jill Wrenn in their text, *The Legal Research Manual*. First published in 1983, this text has deleted most bibliographic and conceptual information about sets of law books and concentrates on fact and legal issue analysis, finding the law, reading the law, and updating the law. This book, now in its second edition, has been both criticized and praised. Whether brought about by the Wrens’ insistence on what they call process, by a resurgence of interest in teaching legal research in a more effective fashion, or by recognition of the complexities of CALR systems bring, a review of the literature and actual teaching practices of the past few years indicates that legal research teachers are beginning to recognize the need to put legal research into a better and more coherent conceptual framework.11 "These are turbulent days for the teaching of legal research."12 The coming of age of computer-assisted legal retrieval systems and the recognition of the need for a conceptual framework mean that legal research teachers must reevaluate their courses and the manner in which research is taught. Legal research teachers nationwide are busy working with the administrative and pedagogical issues associated with formulating the conceptual framework that will help students learn to use manual and computerized tools more effectively.

In the real world, law librarians have been practicing the art of integrating resources—manuscript and computer—for some time. However, aside from the legal research text, some

8. Published in 1989 by Mead Data Central.
9. While I applaud the model she has conceived, her book’s usefulness as a text is limited. For a required text in an educational setting, I am compelled to use company-neutral text. Generalize her text, add sample WESTLAW searches, and a practical and useful student text would be the result.
10. Snyder, supra note 1, at 317, n.17; see also Berring & Vandem Hevel, supra note 1.
11. Berring & Vandem Hevel, supra note 1. Of course, one of the teachers in providing the conceptual framework for legal research is Professor Marjorie Robinson, whose new edition of *Legal Problem Solving* is expected out in 1991. Her first edition in 1970 used an approach which she has refined and expanded in the last 20 years. Other research texts were slower to incorporate a guide to research process especially in the context of writing or problem-solving book. For example, there was no guide to research strategy in M. Cohen, *How to Find the Law* (3rd ed. 1976), but by 1989 a 17-page chapter had been added. Cohen, Berring & Olson, supra note 7, at 469-88 (1989). See generally the many articles in the first three issues of *Integrated Legal Research* (Summer-Fall 1988, Summer 1989)
12. Cohen, Berring & Olson, supra note 7, at xxiv.
conferences on teaching legal research in the 1980s, and practical articles appearing in
state bar journals or law library literature, guidelines for the practitioner about how and
when to efficiently integrate computer and manual resources have not been drawn
together.

The purpose of this essay is to fill that gap. Though originally intended for an audience
of attorneys,13 the concepts and principles discussed are ones that should be integrated
into law school legal research teaching as well. Integration of manual and computerized
tools cannot occur until we first examine more closely the process of legal research and
its goals and the nature of the literature of the law. Since the strategy and choice of tools
for any particular research problem will be affected by a series of variables, these are
considered next. Finally, a comprehensive review is presented isolating the kinds of
problems that work best with computerized sources and the kinds of problems that are
best done manually. The legal researcher is constantly faced with the need to select the
best tool for a particular problem. As Professor Steven Barkan points out, "Legal research
competency will only be achieved through broad-based, in-depth exposure to the con-
stellation of resources."14

Nature of the Process of Legal Research

In his presentation on the "Research Habits of Lawyers" in 1968, Professor Morris
Cohen surveyed the literature and concluded that very little information was available
on the methodology of legal research, particularly the actual procedures used by lawyers
in their need to solve legal problems. Before discussing what he was able to find,
Professor Cohen explored three factors that he believes have influenced and shaped the
process of legal research:

(1) the purpose for which the lawyer does research;
(2) the nature of the materials with which and in which the research is done; and
(3) certain jurisprudential principles which affect the sources of authority and the weight
they are to be given.15

A lawyer is a counselor and an advocate and, as such, normally performs research
either to advise a client about a proposed course of conduct or to persuade a tribunal
that an already determined course of action is correct.16 Though some research projects
are more objective than others, most legal research is done with a particular outcome
in mind. Why or how does this fact affect the process of legal research? Many times a

13. This essay was initially developed as a presentation at a Washington Law School Foundation
Continuing Education program given April 5, 1984, entitled "The Use of Computers in Legal Research." 
With slight modifications, its substance has been part of this same CLE program which has been given
at least once a year since 1986.


Habits"); Professor Cohen's remarks were made at a joint meeting of the ABA Special Committee on
Electronic Data Retrieval and the ABA Standing Committee on Economics of Law Practice held in
Philadelphia.

16. Id. at 164.

17. Id.
researcher will fail to find important, relevant authority if he or she has approached the problem with a narrow focus, or it may take longer to uncover the other side of the issue.

Secondly, the nature of the legal materials available has indelibly shaped the process of legal research. The multiplicity of resources available—secondary sources; primary materials such as codes, reporters, regulations, constitutional provisions; finding aids such as digests and Shepards' citations—has made the process of doing legal research more complex. In addition, law comes from federal, state, county, city, and international sources. As the numbers of cases and legislative enactments continue to explode, finding relevant material quickly and efficiently has become a more onerous task. The research tools have become more sophisticated and complex—whether we are talking about a specialized looseleaf service or computer-assisted legal retrieval systems. Since the law is constantly changing, legal publications have developed pocket parts, supplements, looseleaf pages and a variety of other devices to stay current. The process of legal research is clearly affected by the need to have access to all of the law and access to the most current laws or cases on a particular point as well.

As pointed out by Professor Cohen, the process of legal research has also been greatly affected by the widening scope of the non-legal sources to which lawyers refer. More and more lawyers need access to statistics, economic data, social science, medical or other scientific or governmental studies. All of these factors influence the kind of law books or computerized information systems that are produced for lawyers' use, and thus impact the process used.18

Finally, our principles of precedent and stare decisis affect the process of legal research. The interplay of these principles means the researcher cannot ignore the laws and cases of the past. A 1911 Washington State Supreme Court case may well continue to express the current legal principle to be applied in 1990. Old law books are not necessarily unused law books. In addition, the weight of authority to be given to any particular case or statute varies depending on the jurisdiction and specific level of court in which the case was heard.19

The Process of Legal Research

Having discussed several characteristics that impact the actual process of performing legal research, we need to look at this process itself. How do lawyers go about doing research? What procedures or models do they employ to help them find answers to legal questions quickly and efficiently?

The two studies referred to by Professor Cohen suggested that many lawyers do little research. Of those who do legal research, the state's digest and primary materials were used most frequently, with encyclopedias, ALR, and hornbooks and other treatises running close behind.20 While these studies are interesting in themselves, they shed very

18. Id. at 185–87.
19. Id. at 187–88.
20. Id. at 190–93 Only one more recent study about the process of legal research could be located. Its emphasis, similar to the studies described by Professor Cohen, is on the law books owned and accessible to the North Dakota attorneys. Reusch, "Patterns of Legal Research in North Dakota: A Survey," 61 N.D. L. Rev. 383 (1985).
little light on the actual thought processes used by attorneys when they research a legal problem. The best evidence of the process comes from an interesting source—legal research textbooks written for law students.21

No two of these texts list the exact same steps. The table shows the various methodologies suggested in the major legal research texts. There are as few as four steps or as many as nine. Though these models differ in emphasis, some similarities are readily apparent. Most recommend that facts be gathered and analyzed early on22 and that issues to research be formulated. Some suggest an early review of secondary sources for background of an unknown subject. Selecting tools and searching for answers to the issues formulated then follows. Reading and evaluating the sources found, updating, reevaluating issues and refining the analysis seem to be a part of most of the processes reviewed.

However the various authorities characterize the procedures or steps involved in legal research, simply put, researchers analyze the facts, formulate a query or series of queries, select the tool(s) to use, consult the resources by using words or index terms, read and synthesize the authorities located, update the products of their searches and communicate the result.23 How thoroughly each of these steps is handled will vary greatly in the researcher’s access to the various tools, in the time available, and in the researcher’s skill in manipulating the research tools themselves.

With many complex legal problems or problems which present new legal questions, the attorney or researcher is likely to repeat a variety of these steps over and over again. Whether used once or repeated, the researcher continues these steps until clearly relevant material is located, there is no time left to continue researching (or it is no longer cost effective to continue), or little or no useful information is found.

The Goal and Nature of Legal Research

What, then, is the goal of legal research? We must look back to the purposes for which legal research is done in the first place.24 An attorney is trying to gather enough information to advise a client about a particular course of action or in performing research to justify or support a position already taken by a client. Most often, the researcher will be delighted to find primary authority—a case, statute, regulation or constitutional provision—which clearly gives an authoritative answer to our query. Unfortunately, clear, authoritative answers are not always found and interpretations of the primary authority or analogous situations must be located in order to determine what rule to apply in a specific situation.


22. See Professor Dick Danner’s call for better fact analysis in legal research courses. Danner, “Approaching Legal Research: The Integration of Legal Research 2–3 (no. 1, Sum. 1980).


24. See supra text accompanying notes 16 and 17.
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<th>Research Process</th>
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C. L. Teplis, *Legal Research and Citation* 33 (3rd ed. 1989)

24
The goal of legal research, then, is to find an authoritative answer to a client's problem by an efficient use of the resources available and in a cost effective manner.

What characterizes the legal research tools we use? And how do their characteristics affect the research we perform and our intelligent selection of the best research tools?

Most are kept up-to-date and all legal research tools—computerized and manual—contain numbers and letters arranged to form words, phrases, and citations. Though manual and computerized tools have these two characteristics in common, the manner of access we have to them is quite different. In essence, access to printed (manual) sources is through hierarchically arranged indexes and tables of contents while access to computerized research tools, LEXIS and WESTLAW, is through every single word in the case or document (full-text access). Actual access to the full-text documents that have been loaded into computer databases is provided not by the mere fact of being in machine-readable form but by the concordances created and the design of software used to search and retrieve the "words" in these databases. The "index" to LEXIS or WESTLAW is created first by the search software and its broad or limited capabilities and second, to some limited extent, by the user.

The most common kind of indexing in printed legal research tools is subject indexing. Because most researchers need access to legal literature by subject, and because most research problems deal with subjects based upon more than one idea, indexes in legal literature tend to be stacked or pre-coordinated. For example, indexing in the West digest system is deep—often five to six subdivisions from the initial entry. The advantages of the access to printed legal research tools are familiar to attorneys and librarians alike:

1. Once a relevant general or main index term is selected in a treatise, digest, or statute, much irrelevant material is automatically eliminated.
2. Human judgment—someone familiar with legal concepts and terms—is interpolated between a researcher and the raw material of the case, statute or regulation. Concepts are generally well-indexed.


26. Other kinds of indexing in printed tools also exist. For example, texts and treatises often have citation indexes (tables of cases, statutes or regulations) in addition to subject access. Access to legal periodicals is also available through subject indexes and citation indexes (by cases and statutes) as well as subject. Statutes are often accessible by indexes of session law changes, popular name, and subject. Interesting that case law itself has never been indexed in the traditional print form by author of the opinion, attorney who argued the case or represented the parties, docket number, by what courts the case was appealed from or any other of x number of possible access points. Access to case law has been traditionally by subject, by jurisdiction, and by statute regulation citation tables. See Sprove, supra note 23, at 153.


The disadvantages of printed materials are also very well known:

1. Error by the indexer could result in a lost or misplaced case, statute, or idea.29
2. Facts are usually poorly indexed.30
3. Deep index stacking or layering can cause retrieval problems. Similarly, simple indexing under only one or two relevant terms may inhibit access.31
4. Access to printed sources is very poor if the researcher has only partial or wrong information32 or knows information which traditionally is not indexed.33
5. Priming and publishing in a cost-effective manner is very time-consuming and normally results in delays.

On the other hand, the advantages of full-text databases and free-text searching turn many of the disadvantages of print sources full circle:

1. Ideally, full-text databases with powerful search software give the researcher access to every work in the database. Thus, facts are easily retrievable.
2. The system is flexible enough to permit a search for any combination of words, phrases, and numbers. The researcher is not limited by a rigid thesaurus or an indexer’s terminology.
3. Access with partial, wrong, or non-traditional information is usually quite good.
4. CALR systems can be potentially more current than print sources.

Though these are powerful advantages, the following disadvantages of CALR systems, based on their full-text arrangement and searchability, are very real indeed:

1. Noise or stop words on CALR systems are not usually searchable.34 So you do not really have access to every word.
2. Searches that include very common words (such as court, federal, jury, defendant, supreme) normally retrieve so many documents that the searches are not very helpful.
3. Because CALR systems are literal and search only the words requested by the

30. The legal materials published by Lawyer’s Cooperative Publishing Company come closer than most in trying to include fact indexing. See, for example, entries in their Index to Annotations under balloon, ice cream, street, bandstand, pipp, and wall. See also, Shapiro, supra note 29, at 9.
32. For example, if you know the name of one party to a case, but not the jurisdiction or approximate year of the case, printed legal materials may not be of much help.
33. For example, printed legal materials cannot easily permit you to locate all of Judge Fletcher’s 9th Circuit opinions on Indian law. See also Shapiro, supra note 29, at 9-10.
34. E.g., Berring, “Full-Text,” supra note 35; Dalhegy, supra note 27; Childress, “Warning Label for LEXIS: The Hazards of Computer-Assisted Research to the Legal Profession,” 13 Lincoln L. Rev. 91 (1982); Rombauer, supra note 6, at 277-78, 286-89.
researcher, relevant documents can be missed where many synonyms have been used
in different documents to express the same fact or idea.36

4. Ambiguous words cause irrelevant retrievals.37

5. Complex legal concepts and words in a particular context may be difficult to retrieve.38

6. Words that have several spellings (e.g., M'Naughten Rule) or abbreviations (N.L.R.B.)
and words that are misspelled because of typographical errors in the databases will
also cause irrelevant retrievals or miss relevant cases if all variations are not used.39

Though the nature of the legal research tools we have to use tells us a great deal about
when to use printed documents and when to use computerized research, there are several
other variables to consider.

Variables That Will Affect the Selection of Research Tools

The factors that will affect the researcher's choice of manual tools or computerized
databases are:

- Speed required
- Physical location of research tools
- Level of experience in use of research tools
- Knowledge of contexts
- Researcher's general knowledge of the area of law
- Currentness of answer required
- Competent/wisdom of search
- Relative cost.

Each of these variables will be discussed. However, keep in mind that how each factor
affects your choice of tools depends on your own personal research expertise, as well as
the interplay among the factors themselves.

Getting an answer quickly is always important. Though the computer systems will always
perform the tasks you request quickly (if no system malfunction occurs), you may
not get the result you require quickly. If you push the wrong key, forget a step, must retype
your search because it retrieved 3000 cases or whatever, that fast search may be so

36. Consider a search using the word “child” to locate cases regarding adoption. Any particular
document in the computer system which uses the words mean, teen, girl, kid, infant, or baby child will not
be retrieved by the “child” search. See elise jensen, “to search or not to search: the decision to
go online or use manual sources,” 2 integrated legal research 4 (no. 1 1999) (hereafter jensen,
rombach; supra note 6, at 264-65; jacobson & mernsky, supra note 21, at 432.

37. A search for the cases which deal with the drugs, DES, is also likely to retrieve cases in which the
city of Des Moines is mentioned. Jacobson & mernsky, supra note 21, at 432; but see berger, “pre-born,
supra note 25, at 47-45. The author concludes this example and suggest that the term “disability” is
is a better search. However, many researchers would be stumped immediately if they had to spell the drug
full name properly.

38. In discussing whether a statute or ordinance is overbroad when measured against the constitution,
the search might be “overbroad” or “overbreadth.” However, if the Court never uses either of these words,
identifying a computer search that will work is almost impossible. See e.g., jacobson & mernsky, supra
note 21, at 433.

39. Judgment is one of the last words which should always be searched in C.L.R. systems under both
to its common spellings: judgment or judgements.
prolonged that faster results could have been obtained using manual tools. On the other hand, if you must research a complex issue in just a few hours, computerized tools may be needed to do the job at all in the given time period.

The physical location of the research tools you need will also affect your choice of tool. If you have a personal computer with modem in your office and all other legal materials (i.e., manual research tools) are in a library two floors away or down the hall, you are likely to use the closest source. The looseleaf set on labor in your office is easy and handy to use—as long as you are in your office.

Inexperience with any particular set of books or CALR system will certainly affect the selection of a tool. BNA’s Labor Relations Reporter is a forbidding research tool to the non-labor researcher. The novice will spend a lot more time to understand how it works and may, therefore, choose to try to find the answer using a less complicated resource. On the other hand, the researcher who uses this looseleaf service often is much more likely to use the set efficiently in solving a client’s problem. Thus, all other things being equal, repeated use of familiar manual or computerized tools is the norm and will limit the range of choices the researcher will make.

Another important variable is the researcher’s knowledge of the contents and coverage of the selected research tool.\footnote{Jensen, “Full Text Databases: When to Use Them and When Not to Use Them,” 27 Law Off. Econ. & Mgmt. 77, 78-79 (1986).} For example, you cannot locate the pertinent regulation in the Washington Administrative Code when the WAC has not been loaded on WESTLAW or LEXIS. One cannot Shepardize a state statute or search for Oklahoma cases prior to 1945 online. The content of the CALR databases and libraries is not necessarily the same as the content in the printed sources of the same tool. Similarly, familiarity with the contents of printed sources is equally important. For example, U.S. District Court opinions since 1932 cannot be located in the Federal Reporter and CCH’s Federal Banking Law Reporter does not include the FDIC Enforcement Decisions.

Each researcher must analyze the depth of his or her own knowledge in the area to be researched. Little knowledge of a complex area such as antitrust will make first use of computerized tools very difficult. The legal jargon in the antitrust field is highly specialized and a novice will have a difficult time framing appropriate search queries. On the other hand, a veteran labor lawyer may well go directly to the specialized labor files online to research her problem.

Is the answer to your legal research problem one likely to be covered only in the most recent case law? Computerized tools may be the only way to find the most recent cases in fast-developing areas of law. Thus, the first cases dealing with the right of a child with the AIDS virus to attend public school may be hard to locate in printed sources. Similarly, to get the text of a U.S. Supreme Court decision on the day it is decided—if you don’t live in Washington, D.C.—you must use a CALR system. Conversely, CALR systems are likely to be of scant help if you need to know the statutory provision in effect in 1950 in Indiana regarding the validity of common law marriages.

Must your search locate every case or article on a certain point of law? Or do you just want to locate the landmark cases dealing with the right to a trial by jury? Comprehensive searches can sometimes be handled only by using a CALR system.
especially if the query is not complicated and involves the appearance of a specific word or phrase in the database. On the other hand, if the search query is complex, comprehensiveness may not be the result. In my experience, locating the landmark cases via computer can be a frustrating experience. Several books about the U.S. Supreme Court and the U.S. Constitution provide faster and more accurate access to these important cases.

Actual or perceived cost of a research tool or the use of that tool will also affect the ultimate choice between a manual and computerized resource. Most lawyers who do research are unaware of the cost of most law books, but they do think in terms of the time they will take to do the research itself. The annual cost of a looseleaf service is not usually divided among only those clients whose lawyers actually use the set. It is charged to overhead—the library—and rarely billed out directly to the client. Because of the billing practices of CALR systems, the "cost" of doing research on computers is much more visible to the user. Normally, use of CALR systems is billed directly to the client.

Though cost is an important variable to consider, ultimately most researchers are simply using their best (but often uninformed) guess about the relative cost of the research tool they select and the relative cost of the time they devote to research. In addition, the high start-up costs of CALR systems as well as the high price tags on sophisticated looseleaf or current awareness services reduce choice when the service (electronic or print form) is not even available to the researcher.

All eight of the variables discussed above will impact the decision-making process in your choice of a research tool or tools. They may well dictate your selection of a particular tool. Ultimately, however, the nature of the legal question, problem, or issue you must research should dictate your selection of a particular manual or computerized resource. Your selection of a research tool must be informed by an understanding of the kinds of questions which lead themselves to manual or to computerized tools. And we can think in terms of guidelines when we understand how printed and computerized tools are constructed and the structure that makes them accessible to us.

There are no firm rules in the developing area. Generalizing is always dangerous, at best. However, guidelines can be helpful in providing some assistance to legal researchers who struggle daily with the need to find information in the most efficient possible way. Each of these guidelines can be disproved; but any experience and the experiences of others suggest these rules-of-thumb are valid more often than not. As we gain more experience with computerized systems and these systems change and grow, the list of guidelines must also grow and develop. Only when we have sufficient experience with all kinds of legal research tools can we integrate the use of these various systems to be productive researchers.

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. . . too many synonyms are required to retrieve all relevant documents.
. . . words are ambiguous.
. . . complex concepts and legal theories need to be explored.
. . . searches can only be expressed in common words or with scp words.
. . . the question is a procedural one.
. . . mandatory authority on point cannot be located and analogous situations must be considered.
. . . words have several spelling or form variations.
. . . statutory-type materials must be consulted by subject.
. . . you find nothing or too much (information overload).

Many words can be used to refer to the same thing. Professor Jacobsen and Mensky list the possibilities when a court discusses a ten-year-old boy:

<table>
<thead>
<tr>
<th>boy</th>
<th>child</th>
<th>youth</th>
<th>infant</th>
</tr>
</thead>
<tbody>
<tr>
<td>minor</td>
<td>juvenile</td>
<td>ten-year-old</td>
<td>young men</td>
</tr>
</tbody>
</table>

The court could also refer to him by using words showing his relationship to something else, including his connection to the case itself:

<table>
<thead>
<tr>
<th>son</th>
<th>brother</th>
<th>ward</th>
<th>student</th>
</tr>
</thead>
<tbody>
<tr>
<td>pupil</td>
<td>victim</td>
<td>witness</td>
<td>plaintiff</td>
</tr>
<tr>
<td>defendant</td>
<td>appellant</td>
<td>petitioner</td>
<td>patient</td>
</tr>
</tbody>
</table>

and many others too numerous to list.42

Computer searches which do not contain all possible synonyms are most likely to achieve incomplete results. A surprising number of death penalty cases are missed by a computer search for "death penalty" or "capital punishment." Many judges never use either of these phrases but instead say that the defendant was sentenced to die. If your search can only be formulated with the use of a word with many synonyms, selection of a manual tool for the problem may make your results more relevant and helpful. Or you must be careful to include all possible synonyms.

The opposite problem results from the use of ambiguous words—words that could have any one of several meanings depending upon context. The word release can be a noun which refers to the discharge of an obligation or responsibility, but it is also a verb which means to relinquish or to give up. A full-text search in a CALR system for the word "released" will find cases in which a prisoner was released from the city jail, as well as cases in which the plaintiff had signed the release form provided by the insurance carrier. AIDS is a verb as well as a noun, and a simple search for the word "aids" in a computer database to locate recent cases involving the AIDS virus will retrieve many irrelevant documents.43 A knowledgeable searcher must anticipate the problem created

42. Jacobsen & Mensky, supra note 21, at 432.
43. Additional irrelevant documents are likely to be picked up when searching "aids" on LEXIS since the LEXIS software automatically retrieves the plural and singular forms of a word when the plural form is searched. So documents discussing the fireman who came to the aid of the little old lady will also be retrieved on LEXIS. On WESTLAW, on the other hand, the search for the word "aids" will only retrieve that word and not the singular form, "aid."
by ambiguous words and modify the search to look for a word or phrase likely to put the search term in the proper context for more relevant hits.\textsuperscript{44} Often this context is hard to provide, and the researcher will find manual research tools more reliable.

Doing computer searches for complex legal concepts and theories can be very difficult. To use the computer, the researcher must be able to express these concepts in words and phrases. And judges often do not use exactly the same words to express the same idea.\textsuperscript{45} A judge can talk about a statute being overbroad without ever using the word overbroad or overbreadth. In addition, these expressions of concepts often use only common words and lead to very poor computer retrieval results.\textsuperscript{46} Here, the judgment of an indexer may be of great help to you and the manual tools may well provide a more relevant response.

Searches that can only be expressed in common words can be very tricky on the computer.\textsuperscript{47} Consider this question:

\begin{quote}
If person waives his or her right to a trial by jury in one trial, can a jury trial still be demanded in a subsequent new trial of the same matter?\textsuperscript{48}
\end{quote}

Thousands of irrelevant cases are bound to be reviewed on the computer with any combination of these words in your search. They are simply too commonly found in legal databases. In a related situation, stop or noise words are those that occur so frequently in the databases that the CALR systems have been programmed not to search for them.\textsuperscript{49} For example, a computer search for "as to" clauses in sales contracts will be difficult since both words are invisible to the computer.\textsuperscript{50} Unless a very unique word or phrase can be combined with these common words, CALR systems are not a good source for this kind of research.

Procedural questions usually make poor computer searches unless they can be linked with an unusual search term or a specific court or a procedural rule. Almost all procedural questions rely on common words to express their meaning. The printed texts and treatises for rules and procedural questions are varied and many. The indexing is often quite good and, in my experience, they are usually more efficient tools.

When the legal researcher must try to identify an analogy to support her argument, computer searching is very difficult, if not impossible. Unless analogous situations can be identified with appropriate words and phrases, a computer search cannot be contrived.\textsuperscript{51} Search that must rely on words with many spelling or form variations can be poor computer searches. The right-wrong test of criminal responsibility is expressed by the

\textsuperscript{44} Jacobstein & Menisky, supra note 21, at 433 for DES example.
\textsuperscript{45} Berring, "Full-Text," supra note 25, at 48.
\textsuperscript{46} Jacobstein & Menisky, supra note 21, at 433.
\textsuperscript{47} Jensen, supra note 36, at 5 (guideline 2); see also Rombauer, supra note 6, at 264.
\textsuperscript{48} Jacobstein & Menisky, supra note 21, at 433.
\textsuperscript{49} Rombauer, supra note 6, at 264.
\textsuperscript{50} Jensen, supra note 36, at 5.
\textsuperscript{51} For a discussion of the concern that CALR systems will force attorneys to forget how to reason by analogy, see Children. "The Hazards of Computer-Assisted Research to the Legal Profession." 53 Ohio B.J. 1531, 1534 (1984). See also Berring, "Full-Text," supra note 25, at 54-56.
M'Naghten Rule. This rule has been spelled several different ways, among them, M'Naghten, McNaghten, M'Naghton, and M'Naughten. Or try to find cases which refer to the National Labor Relations Board as part of your search. The N.L.R.B., the Board, the N. L. R. B., and the N. L. R. B. are just a few of the possibilities. Some abbreviations have been normalized by the database creators in order to minimize this problem, but the possibility of variant forms remains something a skilled researcher must consider. And if the word or phrase you must search has many variations, you may be better off not using a CALR system. Statutory-type resources include the United States Code, state statutes, Code of Federal Regulations and other similarly arranged sets of books. These sets of law books are typically arranged by subject in a complex, hierarchical fashion rather than like their chronologically arranged case reporter brethren. Thus, the guidelines that apply in deciding between manual and computerized sources will be somewhat different. The legal researcher must take this difference in arrangement into account in the use of statutory-type printed and computerized products. Though the full text of many printed statutory materials has been added to the CALR systems, and this full text is searchable word-by-word, the arrangement of the words in the printed product has been carried forward by the compiler. Most sections of statutes interrelate with other sections, but reviewing a section isolated from the rest may not disclose that relationship. The individual sections, read alone, are often deprived of their necessary context. One enhancement that both WESTLAW and LEXIS had to develop for these databases was one that would permit easy browsing of adjacent statutory sections, so context could be seen by the researcher.

But even this enhancement has not solved the problems associated with actually searching for words in statutory sources online. In the first place, the documents contain a much smaller number of words to search. This means the broader connectors—and, with larger than normal numbers—usually produce more effective searches. Secondly, "the tests of statutes use words with greater precision and with less redundancy than the prose of court opinions." Therefore, the use of synonyms, or the use of different words to express the same concept, may be very important. Instead of broadening one's retrieval

52 For example, see Wash. Rev. Code 4.127.065 (1997) which describes the duties of the director.
4.127.065 Duties of director.
In addition to the duties and functions assigned by RCW 4.127.045 and 4.127.060, the director shall:
(1) Manage, plan, direct, and administer the activities and staff of the office;
(2) Assign, reassign, and coordinate personnel of the office and prescribe their duties subject to chapter 4.09
RCW and
(3) Establish advisory committees as may be necessary to carry out the purposes of this chapter. Members shall be reimbursed for travel expenses incurred in the performance of their duties in accordance with RCW 45.08.050 and 45.12.060.

What director? A researcher may review Wash. Rev. Code 4.21F.026(3) (1997) to discover that "Director" meant the director of the state energy office.

A search on LEXIS in the WAC/DOE file, duties w/30 director w/30 energy, retrieved no documents, while the search, energy w/20 director retrieved only the definitions section, Wash. Rev. Code 4.21F.026(3) (1997).

54 Carrick, supra note 1, at 64.

32
(which is likely in many-word documents such as cases) to an unmanageable number, use of synonyms is more likely to help locate the actual relevant statute by giving more possible words in the database for the computer to retrieve. Sometimes this technique will also retrieve too many irrelevant statutes. A search for the penalties for drunk driving using "drunk driv" as your search will not locate that statute if throughout the code this concept is referred to as "driving under the influence of intoxicating liquor or a controlled substance." 55

What this means is that until all of the printed tools' enhancements—indexes, annotations, history notes and the like—are put online, subject searching of statutory files online may be of very limited value. The more words added to the statutory databases for searching, the greater the possibility of retrieving the needed statute. 56 Furthermore, the words used in the statute may have been enhanced by an indexer or the editor of the case annotations. For example, "common law marriage" may appear in an index or case annotation even though it does not appear in the relevant statute.

And lastly, manual researching is always a good alternative if you suffer from information overload. If your computer-search results are never small enough to review, or your review of results leads you to broader searches which result in more relevant hits and less if irrelevant ones, try manual sources. Pursuing a poor strategy online is a waste of time and money. Instead of helping us narrow our focus, computers can broaden what we retrieve to the point that we can't cope with the amount of material we have identified. Do not be reluctant to sign off and try something different. It is amazing—sometimes those frustrating online searches are easy manual research problems.

Computerized Research Tools Are Better When . . .

. . . a unique search term, or phrase, or quotation can be used.
. . . the fact situation is unique.
. . . the area of law is new and emerging.
. . . totally comprehensive searches are required.
. . . your searches involve the use of a segment or field.
. . . a strictly mechanical search can be done, such as Shepardizing, searching for a West key number, and citation tracking.
. . . the question can be narrowly drawn.
. . . the information you have is not accessible in manual tools, such as opinions indexed by writing judge or searchable by docket number or with only partial information.
. . . the needed information has not yet been published in print form.
. . . the needed information will never be published in print form.

A unique search term or phrase offers the best possible kind of search for a CALR system. Has the phrase "Christian nation" ever been used in a U.S. Supreme Court opinion? Has the word "veto" ever appeared in a Supreme Court case? The phrase "Christian nation" has appeared in twelve WESTLAW and thirteen LEXIS U.S.

55. Id.
56. Of course, increasing the size of the files and databases online also runs the risk of increasing the irrelevant retrieval rate.
Supreme Court documents. The word "reify" does not appear in any U.S. Supreme Court cases but varius forms such as "reified" and "reification" do appear.

Finding exact quotations is one of the most powerful capabilities of computerized research systems. Whether one is searching in a case law or statutory-type database, the incredible power of the CALR systems is fully realized. For example, retrieving the case in which Justice Potter Stewart said, "I know it when I see it" is very easy online. Even though subject access to statutory databases online is problematic, searching for quotations or specific language in a statute is a snap. How else could one discover how many places in the USC Congress required something to be filed "on or prior to December 30"?

However, be somewhat careful in your reliance on unique words. A unique word in one database may not be unique in another. The words of coram nobis is a relatively unique phrase in the U.S. Supreme Court database but is very common in the Mississippi cases database.

Because the court opinions have been loaded in full text, CALR can be very useful when a unique fact situation needs to be located. Finding personal injury cases in which a mouse had been found in a Coca-Cola bottle is relatively straightforward. As long as the search terms can be combined in a way to create a unique combination, the computer tools can perform this kind of search—results that usually cannot be located with manual tools (unless someone wrote an article or section in a treatise citing all of the mouse-in-the-bottle cases).

If an area of law is new and emerging, chances are good the CALR tools should be used for two different reasons. First, the database should be more current than printed tools. Second, if they are, new words and terms of art are more likely to be found more quickly than in manual resources. For example, a legal researcher is more likely to locate cases about drug testing in the workplace, comparable worth, or AIDS with a computer database until such cases become so common that they have found niches and descriptive terms in the index and topic classification in printed sources.

A striking example of the lag time between a new development and its appearance in printed sources is provided by the 1952 Patent Act. It created a new section 103, which

57. Interestingly, in at least two of the cases retrieved, the phrase appears in the counsel segment, not the court's opinion itself. For opinions on whether any of these cases stand for the proposition that the United States is a Christian nation, see any of the many articles that discuss this issue. E.g., "The Christian Nation Controversy," American Lawyer, June 1989, at 70; Washington Post, Aug. 13, 1989, at A6, 3rd section.

58. See also Shapiro, supra note 29, at 9.

59. "Writ of error coram nobis is recognized by statute in Mississippi and provides a vehicle for the rehearing of criminal cases where constitutional errors have occurred. Miss. Code Ann. 99-35-145 (1973)."

60. Two cases were found quickly with the WESTLAW search. mouse/35 coor Coca-cola; Ritter v. Coca-Cola, 24 Wis. 2d 157, 328 N.W.2d 439 (1984) and Scholten Coca-Cola Bottling Co. v. Dolinsky, 82 Nev. 439, 420 P.2d 855 (1966). Undoubtedly others would have been located if all results had been reviewed.
stated that to be patented, the subject matter of the thing to be patented had to be non-obvious. Non-obvious, in the patent law context, took on a special, technical meaning. Even though the definition of non-obvious was often discussed by courts, the term non-obvious did not appear in the indexes or tables of contents of any printed patent books until 1906! Similarly, environmental law cases are not found collected in a separate West Digest topic called environment. The phrase environmental law was not in general use until the late 1960s when the National Environmental Policy Act was passed by Congress. West added protection of the environment to a preexisting topic (Health) sometime during the publication of the General Digest which eventually became the Eight Decennial Digest (1966-1976). These two examples illustrate why computer legal research tools are usually better sources for new areas of law and emerging trends.

Totally comprehensive searches are not always required in legal research, but when they are, a computer research system may be the only way to ensure complete coverage. This general rule of thumb must be modified by several ill—(if the search is meant to retrieve every single relevant document, if the library or file which is being searched is complete; if there is no manual tool that collects all of the relevant documents. Doing a totally comprehensive subject search for particular kinds of cases using subject search terms is more difficult even on CALR systems, but a comprehensive CALR search for every case from the Washington State Court of Appeals assigned to Animals key number 1 can be done with reliance on the results.

Both WESTLAW and LEXIS have broken each document into its segments into smaller parts. On WESTLAW, these are called fields on LEXIS, segments. In addition, both systems permit separate searching of these smaller parts. For example, if a researcher wanted to locate the US. Supreme Court opinion in the Bakke case, a search in the name (LEXIS) segment or title (WESTLAW) field for Bakke would limit retrieval to only those cases in which the word Bakke appears in that small portion of the opinion. Since the word Bakke appears in the full text of many US. Supreme Court opinions, the segment/field search permits a faster retrieval of the desired case. Most often, if the information you have can be located in a segment or field online, your search will be efficient and worth doing on a computer.

Strictly mechanical-type searches are the most reliable searches which can be done on CALR systems. One can Shepardize a case from a printed Shepard's citation. But the process has been made so easy on WESTLAW and LEXIS that Shepardizing manually is not very time (i.e., cost) effective. In the first place, citations found in the various pamphlet and newsmprint supplements are integrated in the online systems with the citations found in the bound volume(s). Thus, you need look at only one list of citations for each citation you Shepardize. No longer do you need to locate the first Shepard's volume your case is listed in just to find the parallel case! Shepardizing online also has some features not available in the printed product—for example, the ability to display a list of citing references limited to headnote number of treatment (1 for dissenting; I for followed; O for overruled, etc.); the ability to see immediately the full text of any citing case; the actual description of the treatment, not just the appearance of a symbol representing the type of treatment.
Other examples of easy mechanical-type searches are Insta-cite and Auto-cite: searching for cases assigned to a specific West key number and topic citation tracking where the researcher requires the CALR system to locate all documents containing a specific citation 46 the FIND, LEXSEE and LEXSTAT commands by which specific documents can be retrieved with the citation and appropriate command. All these types of searches are easy to conduct and often give better or faster results than using manual tools. Here, the only thing that may inhibit use of CALR systems for these types of searches are the variables discussed earlier. For example, if the Shephard's citation you need is near your office, while the CALR system is on another floor, you probably will not Shepardize online. Undoubtedly WESTLAW and LEXIS will continue to improve the number and quality of this kind of feature.

Questions narrowly drawn tend to be best suited for computer searches. Conversely, a general question about a foreign corporation doing business in a particular state may be all but impossible using current CALR systems. The more focused your question for a computer search, the more likely you are to get relevant, precise results. Unless you have unique words to use, general questions are not good for computer searches.

Computer searches are necessary if the type of information the researcher has cannot be accessed with manual tools. James Sprowi illustrates this nicely with a table in his 1981 article. 47 For example, searches for cases written by a specific judge on a particular topic, for a case when only the court and docket number are known, for cases in which a particular attorney argued, or for all the cases decided on a particular day by a specific court are all possible using legal computer databases.

Researchers often remember only pieces of information, but not the right pieces of information, to locate a case in manual tools. Locating a case when you know only the court and the subject matter of the case, for example, can be impossible with manual tools but may be easily accomplished with CALR systems. One of the real strengths of WESTLAW and LEXIS is the ability of the systems to retrieve documents with information that is often not searchable at all in printed sources.

Using WESTLAW and LEXIS is also a logical choice if the needed information is not yet available in printed form. With CALR systems, you can usually read a copy of a court's opinion days or weeks before it can be located in a printed source. U.S. Supreme Court cases are now loaded on both WESTLAW and LEXIS the same day they are handed down. The attorney in Washington state could read a copy of the Webster 48

46. The General Digest and its Decennials and the Federal Digest have become extremely cumbersome manual tools. Once a specific key number and topic is located, searches to find other cases assigned to the same key number are best handled online unless the state case law database does not extend back far enough in coverage.

47. A search can create a Shepard's equivalent for any item cited in documents online. For example, a search in the Washington State case file for 478-168-070 would turn up all cases citing this section of the Washington Administrative Code.


opinion the same day as the Washington D.C. attorney who waited at the Court’s Public Information Office for a printed copy.66

Though the load deadline for U.S. Supreme Court cases is the same day they are decided, other courts’ opinions receive a lower priority on the computer systems as well as in the printed publications. Nevertheless, the computer databases are almost always more current than print sources for court opinions. But many of the databases on WESTLAW and LEXIS are created from a print product. Note also that sometimes the agreement between the CALR vendor and the print publisher requires that the online system be less or no more current than the print product. Some files or libraries are embargoed for a specific time period by this requirement. Thus, check the currency of the database or library you wish to use to see if it really is more current than the printed product.67 A not-very-well-advertised example of this is Shepard’s Citations. Shepard’s online was never and is not now more current than the current supplemental material published for the books.68

More and more, the computer retrieval systems must be used to locate needed information that will never be published in any printed form. Intra-cite and Auto-cite are case verification tools not available in printed form. They are very current, and therefore include information which would be nearly impossible to find otherwise. As mentioned above, Shepard’s Preview is another example of a service which has no print equivalent.

In addition, a good many legal documents can be found only online. Best known for their availability on LEXIS and WESTLAW are the so-called unpublished decisions of the federal district courts and the federal courts of appeal. If the cases are in specialized areas of law, these are sometimes printed in looseleaf services, but an estimated 25,000 “unpublished” opinions per year are loaded in CALR systems and not found in Federal Supplement, Federal Reporter 2d, Federal Rules Decisions, West’s Bankruptcy Reporter, or West’s Military Justice Reporter. Similarly, the unpublished Comptroller General Decisions can be found on LEXIS and WESTLAW, but not in any full-text published form. They are digested in a government publication. Many of the state corporate filings on LEXIS have no published equivalent. Routinely in areas dealing with administrative law practice, the administrative actions—private letter rulings, news digest, circulars, etc.

66. Printed slip opinions are usually in short supply and copies are often exhausted before noon the day of decision. Additional copies are available from the court one to two days later and will be mailed on request, until the supply is exhausted. Normally, however, the opinion will be available through BNA’s United States Law Week or the CCH Supreme Court Bulletin by then. The U.S. Supreme Court is exploring ways to directly disseminate its opinions electronically. To date, no such plan has been implemented.

67. Cases tend to be loaded online before they are printed. Looseleaf services, law reviews, and administrative decisions will probably be no more current than the printed products and are often less current. Matthew Bender, in the early 1980s, contacted to have many of their treatises loaded on LEXIS. However, when new supplemental material was published, it was not loaded into the database, with the result that those treatises online were never as current as the published work. Eventually, the Matthew Bender texts were removed from LEXIS (perhaps because they were not used). The rule of thumb is to check both the beginning date of coverage and the date of the most recent information loaded in final file or database.

68. Shepard’s Preview, announced by WESTLAW in the spring of 1989, fills the same gap between paper publication and intra-cite, but is not available as a printed product at this time and does not have all of the standard Shepard’s features (no references to headnotes, treatises, etc.).
orders, releases—are only selectively published in any print form. The CALR files are often more complete. When access to such documents is required, the CALR system will normally be the research tool of choice.

Conclusion

Anyone who has the time and energy can learn how to use legal research tools. We are blessed in the legal profession with a wide variety of interrelating primary and secondary sources in print, microform, and electronic formats. If one wanted to be a tax attorney today and had no tax research tools, what would one buy or arrange to have access to: the CCH Standard Federal Tax Reporter, Prentice Hall's Federal Taxation, West's new six-disc tax CD-ROM library, WESTLAW or LEXIS? The list is obviously longer than this. Selection of the research tools needed for the practice of law today is no easy task. Just as these decisions cannot be appropriately made in a vacuum, neither can the selection of a specific tool for research be made without an understanding of the strengths and weaknesses of the resources available for consideration.

The educational process at which the legal researcher must work is neverending. As older, traditional resources are enhanced or stop publishing altogether, as new traditional works are published, and as technology develops new and amazing formats for adoption to legal materials, the lawyer, law librarian, law student, and law professor must continually update and revise her bag of tricks. I may know how to coax almost anything out of the U.S. Supreme Court databases, but I am like a child with the tax looseleaf services or the online tax databases. Fortunately for me, several very good research guides have been written to aid novices in the field of tax law. If I choose, I can benefit from the experience of other experts.69

But even though we cannot know all of the details needed to perform every kind of legal research, we can educate ourselves conceptually about the literature of the law—its primary and secondary materials.70 In doing so, we must approach research learning as described in a recent article about legal research and law students:

They need to know the principles of structure and design of the legal research systems.

They need to know enough about the scheme of research to evaluate the quality of the tools and the quality of the information they find in them. As lawyers, they must be self-sufficient enough in research that they can at least evaluate their own work and the work of others (emphasis added).71

Specifically, legal researchers must know enough about how print sources have been created and how, when, and why they are used. This step is essential to the true integraion of computerized and manual print tools. Even though tremendous freedom and power belong to the user when working with online and CD-ROM tools, the conceptual framework for most files and databases online relates to the print product on which they

69. Wonderful pathfinders or user's guides exist to help the uninformed locate and use specialized legal materials. E.g., L. Chasin, Specialized Legal Research (1987) (contains eleven chapters on different areas of law, including immigration, military law, and banking law); Jacobsen & Mensky, supra note 21, at 445-55, (special tax research); Comm. & Berring, supra note 1, at 638-91 (international law).

70. Berring & Vanden Horst, supra note 1, at 443.

71. Id. at 443-44.

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are based. It is relatively straightforward to teach someone the mechanics of WESTLAW and LEXIS searching, but the full power of CALR systems will not be unleashed unless the user is intimately familiar with the printed counterparts of the online (or CD-ROM) files.

This, then, explains the need for the kind of ideas presented in this essay. The actual structure of print and computerized tools must be examined to see how they can best be used to solve legal problems. Once the conceptual framework is in place, many more skilled researchers will add to our ever-growing body of knowledge about the strengths and weaknesses of computerized and printed legal research sources.27 Only then will the effective integration of legal research tools (that is, selecting and using the best possible legal resource in a cost-effective manner) really happen.

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27 An interesting and thorough discussion of computer-assisted legal research, written by a practicing attorney, also includes several case studies that compare research in CALR systems to manual research. H. Petral, How to Practice Law with Computers 241-308 (1988).
IV. Managing Your Legal Research

A. General Suggestions

In today’s more complicated research environment, keeping your research under control is no easy matter. A research strategy or plan will help. But you will need more than just a plan. Your research should be done consciously. That is, you need to think about what you are doing at each step and then identify an appropriate research tool to accomplish your objective. This does not mean that you research to a formula. Your process must be flexible and enable you to take advantage of shortcuts that present themselves and relevant avenues of inquiry which you may not have considered.

Never assume the absence of relevant legislation. While it is true that much of our conduct is not yet regulated by written or statutory law, legislative bodies have codified and changed whole bodies of law that were part of our common law tradition. It is especially important to remember this. The emphasis on statutory research early in the process as described in the Rombauer method is for a good reason.

If your research problem has several issues, a most common situation, you should plan to research each question separately. Trying to research several issues at once in the name of efficiency is likely actually to prolong the time it takes to complete the project. Experience shows this phenomenon to be true because keeping track of exactly what has been researched is confusing and because many researchers lose their focus and get side-tracked when they are looking for more than one thing at a time.

As you use each research tool for the first time, be sure you have checked the most recent supplementation. A lot of fruitless research can be avoided if there is a change in your statute or the status or authority of an important case. You may need to update that work again at a later time in the process, but at least you are working with the most current information available at the time.

- Plan your research
- Research consciously
- Never assume the absence of relevant legislation
- Research separate questions separately
- Check latest supplements
- Stop using a source if it does not yield helpful information
Don’t be afraid to stop using a research tool if it is not yielding some results. Spending several hours with any one research tool should suggest some problems. Perhaps your question has not been well-framed. Perhaps you know too little about the legal jargon in this area of law to successfully use the research tool you have selected. It may be that the research tool you are using contains nothing about the subject of your search. Rethink your analysis, do some additional preliminary research. Don’t give up too quickly, however. The problem may be in your process and use of the tool and not a difficulty in your statement of the issue or preliminary analysis.

B. Notes Recording Your Research

Taking good notes while doing legal research is the one of the most important favors you can do for yourself. How often have you had to repeat research or try to understand the notes scribbled on the back of your grocery list? Doing this well will increase your efficiency and make it possible to see where you got off track.

Keep a research journal or record of your work. Included in these notes should be a statement of the issue you are trying to answer, the results of any preliminary research you conducted in secondary sources, the other research tools you consulted, information you could use now or later in the process (such as key numbers, citations to cases, periodicals, texts and the like), searches run in electronic databases, a description of any updating you do.

Of particular importance is the need to check the dates of coverage of the various sets of books or electronic legal materials used. Later updating can only be handled efficiently if your notes are clear about what you have already checked. Confidence in the quality of your research product will be the result of this heightened awareness and careful record-keeping.

Opinion and statutory analysis and evaluation of the sources consulted are important parts of the research journal. Decisions not to use a particular case or statute should be noted so if that case happens to surface again later, precious time is not wasted reading and analyzing the material a second time. Exact quotations should be carefully recorded with all the information needed to give it a full and complete citation.

Keeping track of research is a more complicated job than it used to be. Throughout the course of any research project the researcher is likely to have personal copies of cases and statutes, lists of law review articles or books to look at, printouts from electronic databases as well as notes taken from the research process itself. Managing all of this paper can be quite a challenge! But remember that a little time taken to organize this flood of paper may increase the speed with which you can accomplish your goal. With such easy
access to personal copies of legal information, sometimes we may forget the need to read and analyze what we find! Copying a case does not automatically make it relevant. Don’t forget that reading and synthesizing the information is an essential part of the research process.

C. Help! A Dead End!

Perhaps reaching a dead end in a project before you located a good answer has never happened to you. But for those of us who have suffered this humiliation, what do you do? First, try to analyze whether the problem lies with your inability to use the research tool. Do you need to back up and read the guide or introduction to the set? Do you need more information about how to conduct a particular search in an electronic database? Have you used the wrong terminology in indexes and databases? Have you checked the pocket parts and other supplemental material?

If you conclude that you are using the research tool properly, then you undoubtedly need to focus on issues such as your analysis of the problem, the possibility that you are being misled by irrelevant facts, or the selection of a better research tool. Is your dead end really a trail you should stop following anyway?

Re-evaluate the process you used to get to this point. Be flexible in your ability to choose another research tool if you determine that more research is necessary. Consider your client’s pocketbook and the likely results of spending more time on this problem. Don’t assume that the problem is your poor research skills (unless it is!). But look carefully at your analysis. Sometimes going back to the preliminary analysis stage of your research is very helpful at this point.

D. When to Stop the Search

The best time to stop researching is when you have found the answer! However, many researchers lack the confidence to know exactly when this time has arrived. And, certainly, to find a relevant statute that seems to answer the question—and then forgetting to check the most recent public laws, thus failing to locate the crucial amendment—would tend to make a researcher feel uncomfortable in future research projects. The trick is to have a strategy in place that does not allow this oversight to occur in the first place.

When working on a research project others will say that you should stop when the research cost exceeds its expected benefits. This point of view is supported in the MacCrate Report which suggests that:

An assessment of the feasibility of conducting research of the desired degree of thoroughness [should] tak[e] into account:

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Some researchers will tell you to stop researching when you begin to see the same authorities cited over and over again. They claim that if you are seeing the same cases and statutes cited again and again, then you are probably safe in concluding your research. This is a good strategy but by the time you see authorities cited again and again you may have spent more time than necessary to answer the question. A good research plan with a double check component should help guide the researcher to a more identifiable stopping point before more time than necessary is spent.

Some researchers stop only when they have run out of time and into a deadline. Sometimes this is appropriate. However, most of the time the researcher who must stop researching under these circumstances has not worked with a research plan or design. The researcher who finds herself in this situation may be someone who assumes that there is always an answer to be found as long as you look hard enough. These people research more by feel than by thinking about what they are trying to accomplish and what research tools will be most likely to yield good results.

Some subscribe to the view that you should do some research then start to write and see what is missing. At that point, you go back and fill in the blanks. This may work, but, again, if you have a game plan for your research, nothing should be left out!

Whatever method you use to determine when to stop, keep two things in mind. Never forget to update all the statutes, cases and other authority you need to rely on. And use common sense. Don't let the flurry and pressure of meeting deadlines cause you to spin your wheels. Keep some perspective on the process. Just like with writing, leave research alone for a short time. The perspective you gain may have a very positive effect on your work.
I. Introduction - Computer-Assisted Legal Research

Computer-Assisted Legal Research (CALR) has changed the way in which legal research is performed. The following section offers information on what types of electronic tools and information are available to the Washington legal researcher. Access to CALR, costs of searching, and billing practices are covered.
## II. SELECTED WASHINGTON LEGAL RESOURCES AVAILABLE ON WESTLAW AND LEXIS

*Comparison as of May 1, 1993*

Copyright 1993 Penny A. Haefelt

Updated by Russell L. Sweet

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<thead>
<tr>
<th>Washington Materials</th>
<th>Lexis</th>
<th>Westlaw</th>
</tr>
</thead>
<tbody>
<tr>
<td>Washington Supreme Court Reports</td>
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<td>1898- present</td>
</tr>
<tr>
<td>Washington Court of Appeals Reports</td>
<td>1969- present</td>
<td>1969- present</td>
</tr>
<tr>
<td></td>
<td>(Unannotated Version of RCWA)</td>
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</tr>
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<td>Washington Session Laws (also, West's Legislative Service)</td>
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<td>January 1993- present</td>
<td>January 1993-present</td>
</tr>
<tr>
<td>Tracking of Pending Regulations</td>
<td>1990-present</td>
<td>Pending and Recently Adopted Regulations</td>
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<td>Washington Pattern Jury Instructions- Civil</td>
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</tr>
<tr>
<td>Washington Pattern Jury Instructions- Criminal</td>
<td>No</td>
<td>1986</td>
</tr>
<tr>
<td>Washington Board of Tax Appeals- Proposed and Final Decisions</td>
<td>April 1980- present</td>
<td>June 1979- present</td>
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<table>
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<th>Washington Materials</th>
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<th>Westlaw</th>
</tr>
</thead>
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<tr>
<td>Washington Board of Industrial Insurance Appeals Decisions (Worker's Comp)</td>
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<td>October 1985- present</td>
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<tr>
<td>Washington Department of Licensing Business-Securities Division</td>
<td>1974- present</td>
<td>No</td>
</tr>
<tr>
<td>Washington Pollution Control Hearing Board, Shorelines Hearing Board, and Forestry Practices Appeals Board</td>
<td>No</td>
<td>1985- present</td>
</tr>
<tr>
<td>Washington Department of Insurance Bulletins</td>
<td>No</td>
<td>September 11, 1950- present</td>
</tr>
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<td>Washington Bankruptcy Filings</td>
<td>No</td>
<td>February 1983- present (Chapter 13 filings: only previous seven years)</td>
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<tr>
<td>Washington Civil &amp; Small Claims Judgment</td>
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<td>Varies by county, but no more than seven years old</td>
</tr>
<tr>
<td>Washington Tax Lien Filings</td>
<td>No</td>
<td>Varies by county, but no more than seven years old</td>
</tr>
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<td>i.P., P2d-present</td>
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<tr>
<td>Shepard's Washington Citations (case citator only)</td>
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<td>1 Wn, 1 WnApp, 1 WnApp-present</td>
</tr>
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<td>Gonzaga Law Review</td>
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<td>Selective since 1983 (v. 18)</td>
</tr>
<tr>
<td>University of Puget Sound Law Review</td>
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<td>Selective since 1983 (v. 7)</td>
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<tr>
<td>Washington Law Review</td>
<td>1982 (v. 58)- present</td>
<td>1980 (v. 56)- present</td>
</tr>
<tr>
<td>West's Legal Directory</td>
<td>No</td>
<td>Current</td>
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<tr>
<td>Martindale-Hubbell</td>
<td>1992 (Volumes 1-15 and international volumes)</td>
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III. Equipment and Start-Up Costs

Whatever electronic database you choose, you will need some basic equipment: a terminal with a screen and a keyboard, a printer, a modem, and a telephone line; the modem and phone line are not necessary for a CD-ROM product unless it has online access to more current information. If you select a CD-ROM product, you will need one or more CD-ROM players. Consult your vendor for ideas about equipment.

Both LEXIS and WESTLAW offer "dedicated" equipment, either for sale or lease. Dedicated terminals are generally more "user friendly" than other equipment, because signing on is easy and they have special keys that tell you just what to do (e.g., to move to the next page of a document on one system, you just touch the key labeled "Next Page"). However, dedicated terminals are usually more expensive and less flexible than other types of equipment. As you might expect, you cannot use a special LEXIS terminal for WESTLAW and vice versa, nor can you use either terminal to access other CALR systems. The new LEXIS 2000 workstations and the WALT PCs can be used for word processing; both may be used with WINDOWS software.

LEXIS, WESTLAW, CD Law and L.A.W. BBS are compatible with almost all personal computers and word processing systems. You can use one PC for word processing, CALR systems, electronic bulletin boards, spreadsheets, and billing programs. You may download cases or other documents from legal research systems and then use them in a brief using your word processing software. In exchange for this great gain in flexibility, you give up a little user-friendliness -- instead of a dedicated key labeled "Next Page", you would have a template over your PC’s function keys that tells you that F1 or F3 is for "Next Page."

Training is offered to new subscribers by most electronic legal information vendors. WESTLAW and LEXIS even have ongoing training sessions to introduce you to new features and databases.
IV. Costs of Searching LEXIS and WESTLAW

This chapter discusses the pricing systems of the two leading national computer-assisted legal research systems, LEXIS and WESTLAW. Prices and policies are, of course, subject to change. For detailed information about the systems, talk to the company's sales representatives, read the documentation provided, and attend training sessions.

A. LEXIS

LEXIS pricing is complex, at least partly in response to consumer requests for more flexibility. This chapter summarizes the current policies. As with any product, you should be aware that the policies may change or that new options may be added. Note that articles about LEXIS pricing that are more than a year old are likely to be out of date, because LEXIS made some significant changes in late 1991.

For many years, LEXIS had only "transactional" pricing. That is, users were charged for the time they spent on-line plus a transaction charge for each level-one search. This system was more economical for some types of searching than for others. In 1990, LEXIS gave subscribers an alternative: an "hourly" system that charged by time on-line, without regard to how many searches were performed. Subscribers had to choose one system or the other, based on their typical searching practices.

In late 1991, LEXIS expanded subscribers' choices. There are now three different ways of pricing: the original transaction-based system (time plus number of searches), the time-only system, and a new "zero-connect" price structure that charges only for the search with no charge for the time on-line. A firm that subscribes to LEXIS now may choose to use only one system, or to have I.D.s for two or three of the systems, allowing users to choose the I.D. (and the pricing system) that is most appropriate for a particular project. LEXIS plans to make choosing one system or the other for each research project easier. In summer 1993, it will introduce a sign-on procedure that will give users a menu of pricing systems. Thus a firm or attorney will have only one I.D., but when signing on will choose which pricing system to use for that research session.

No matter which system or systems a firm chooses, there is a basic subscription fee of $125 per month. Group membership plans (see below) reduce the monthly subscription. LEXIS offers discounts (up to 22%) for heavy use.
1. Pricing Systems

The three systems are summarized below. For more information, consult a LEXIS account representative.

a. Transactional System

Under the standard transactional system, a user is charged for connect time, network time (telecommunications), and searches. (There are also separate charges for special services, such as LEXSEE and Shepard's. See below.) The time-based charges are: $30/hour for connect time; $13/hour for network time (MEADNET or other long distance data network). (Subscribers who use WATS instead of MEADNET are charged $21/hour.) These on-line charges add up to $43/hour, or about $.72/minute. The search charge varies, from $6 to $38/search. In general, a search in a very large file will be much more expensive than a search in a small file. Examples are:

- GENVFED library; COURTS file (all the federal cases on LEXIS) $41/search
- GENVFED library; US file (U.S. Supreme Court cases) $19/search
- STATES library; WASH file (Washington Supreme Court and Court of Appeals cases) $20/search
- FEDCOM library; COMDLY file (Communications Daily) $6/search
- NEXIS library; OMNI file (all stories in all NEXIS publications) $38/search
- NEXIS library; SEATMM file (Seattle Times, 1/90-) $6/search

There is no additional charge for modifying a search. Thus, if you start with a broad search that retrieves, say, 95 cases, you can modify it to include only cases from the last two years and you will not be charged for another search.

b. Zero-Connect System

The zero-connect system is aimed at users who want to run one search and stay on-line for a comparatively long time, browsing through the results.

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1 Prices are based on the Law Firm Price Schedule from August 1, 1991, the Law Firm Hourly Price Schedule from October 1, 1992, and the Law Firm Zero Connect Price Schedule from August 1, 1991, along with summary sheets dated October 1, 1992. They were confirmed with a LEXIS account representative in April 1993.
and reading documents. As the name suggests, there are no on-line charges — i.e., the connect time and network time are free. The charge per search is the same as in the transaction system, but a $7 surcharge is added for each search. (If your arithmetic is quick, you’ve already figured out that this system becomes cost-effective compared with the transactional system after about 10 minutes on-line: saving 72 cents a minute for 10 minutes pays for the $7 surcharge.)

c. Hourly System

Under the hourly system, a user is charged for connect time, network time, and time in a database. No matter which library and file a user is in, he or she is charged $32/hour for connect time and $13/hour for network time — or $.75/minute. (Again, the charge for WATS rather than another network is $21/hour). Database charges vary — generally, a search in a very large file will be more expensive than a search in a smaller file. Examples are:

- GENFED library; COURTS file (all the federal cases on LEXIS) $315/hour ($5.25/minute)
- GENFED library; US file (U.S. Supreme Court cases) $185/hour ($3.08/minute)
- STATES library; WASH file (Washington Supreme Court and Court of Appeals cases) $185/hour ($3.08/minute)
- FEDCOM library; COMDLY file (Communications Daily) $97/hour ($1.62/minute)
- NEXIS library; OMNI file (all stories in the NEXIS library) $328/hour ($5.47/minute)
- NEXIS library; SEATTM file (Seattle Times, 1/90-) $97/hour ($1.62/minute)

(Remember that the connect and network charges, $.75/minute, must be added to the above charges.)

2. Sample searches

Below are examples of how hypothetical searches would be charged on LEXIS, with each of the three pricing systems.

EXAMPLE: STATES library - WASH file
seathbelt or seat-belt w/15 negligent!
- 10 cases

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Once you retrieve the results (say, 10 cases), you might choose to print out the citations, turn off the computer and go read the cases in the books. Let’s say this takes 4 minutes. Instead, you might choose to browse through the cases on-line, printing out passages that strike you as significant. Let’s say this takes 15 minutes. Here are the charges for each of the three pricing systems:

**Option A** (print cites only)

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<tr>
<th>System</th>
<th>Charge Details</th>
<th>Amount</th>
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<tbody>
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<td><strong>Transactional System</strong></td>
<td>on-line charges (4 min. x $ .72/min.)</td>
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<tr>
<td></td>
<td>search in WASH file</td>
<td>$20.00</td>
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<td></td>
<td><strong>TOTAL</strong></td>
<td>$22.88</td>
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<td><strong>Zero-Connect System</strong></td>
<td>search in WASH file</td>
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<td></td>
<td>search surcharge</td>
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<td><strong>TOTAL</strong></td>
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<td><strong>Hourly System</strong></td>
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<td>database charges (4 min. x $3.08/min.)</td>
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**Option B** (browse through cases, print passages)

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<td><strong>TOTAL</strong></td>
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<td><strong>Zero-Connect System</strong></td>
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<tr>
<td></td>
<td>database charges (15 min. x $3.08/min.)</td>
<td>$46.20</td>
</tr>
<tr>
<td></td>
<td><strong>TOTAL</strong></td>
<td>$57.45</td>
</tr>
</tbody>
</table>

LEXIS’s zero-connect system and, to a lesser extent, the transactional system encourage longer searches and browsing on-line, since the search charge is the main portion of the cost. On the other hand, these systems disfavor quick searches where you sign on, get a citation, and sign off -- e.g., a search to find the citation of a case when you know the parties’ names.
EXAMPLE: STATES library, WASH file

name(allingham and seattle) - 1 case

Running the search and printing the citation takes about 30 seconds. Here’s how the search would be charged in each of the three systems:

**Transactional System**
- on-line charges (.5 min x $.72/min.): $0.36
- search in WASH file: $20.00
- TOTAL: $20.36

**Zero-Contact System**
- search in WASH file: $20.00
- search surcharge: $7.00
- TOTAL: $27.00

**Hourly System**
- on-line charges (.5 min x $.75/min.): $0.38
- database charges (.5 min. x $3.08/min.): $1.54
- TOTAL: $1.92

The same three pricing systems apply to searches in NEXIS and most other nonlegal databases. As a practical matter, you might find that you do more browsing and printing on-line with NEXIS than with LEXIS, because you don’t have easy access to backfiles of newspapers and magazines the way you have sets of case reporters in your library.

EXAMPLE: NEXIS library, SEATTM file

(death pre/2 dignity) or initiative 119 - 136 stories

modify:
- and living will - 26 stories

Let’s say you spend 20 minutes reading newspaper stories on-line, printing out some screens as you browse. The charges would be:

**Transactional System**
- on-line charges (20 min. x $.72/min.): $14.40
- search in SEATTM file: $6.00
- TOTAL: $20.40

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### Zero-Connect System

<table>
<thead>
<tr>
<th>Service</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>search in SEATTM file</td>
<td>$ 6.00</td>
</tr>
<tr>
<td>search surcharge</td>
<td>$ 7.00</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$13.00</strong></td>
</tr>
</tbody>
</table>

### Hourly System

<table>
<thead>
<tr>
<th>Service</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>on-line charges (20 min. x $ .75/min.)</td>
<td>$15.00</td>
</tr>
<tr>
<td>database charges (20 min. x $1.62/min.)</td>
<td>$32.40</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$47.40</strong></td>
</tr>
</tbody>
</table>

3. **Special Services**

LEXSEE, LEXSTAT, Shepard’s and Auto-Cite are priced differently from searches in files. The charges are:

#### Transactional System

LEXSEE, LEXSTAT: $4 per document retrieved. Shepard’s, Auto-Cite: $2.75 per citation checked. If you "jump" from a Shepard’s display to one of the citing cases, you are charged $4, as if you had used LEXSEE to retrieve that case. You are also charge on-line charges -- i.e., $.72/minute -- for the time you spend looking at the cases or citation displays.

#### Zero-Connect System

Charges for the special services are the same as in the transactional system, BUT you are not charged for time on-line. Therefore, if you are just going to be cite-checking, or retrieving documents whose citations you know, this system is more cost-effective than the transactional system.

#### Hourly System

In the hourly system, LEXIS charges $185 an hour (or $3.08/minute) for LEXSEE, LEXSTAT, Auto-Cite, and Shepard’s. If you add the on-line charge of $.72/minute, the cost of these services is $3.83/minute.

(LEXIS used to add "access charges" for displaying ALR annotations in some KWIC format and FULL format, but these charges have been removed.)

4. **Printing**

LEXIS provides two options for printing and downloading documents:

1) You may print or download individual screens, one at a time, for the cost of the connect time.

2) You may print or download after you sign off -- either entire documents or search results. The charge is $.02 per line for LEXIS files and $.025 per line for NEXIS
files. (A few selected services are $0.07 per line.) The printing and downloading charges are the same in all three pricing systems. Note that downloading only captures the text of the retrieved documents, not the search logic. Printing or downloading off-line saves you staff time, but you should be aware that short documents are less expensive printed or downloaded screen by screen.

5. Summary Table

The following table summarizes the three LEXIS pricing systems. The bottom row in the table suggests when each system is most cost-effective.

<table>
<thead>
<tr>
<th>Transactional System</th>
<th>Zero-Connect System</th>
<th>Hourly System</th>
</tr>
</thead>
<tbody>
<tr>
<td>Connect Charge</td>
<td>$30/hour $5.00/minute</td>
<td>N/A</td>
</tr>
<tr>
<td>Telecommunications Charge</td>
<td>$13/hour $2.22/minute</td>
<td>N/A</td>
</tr>
<tr>
<td></td>
<td>($21/hour for WATS)</td>
<td></td>
</tr>
<tr>
<td>Search charge for each search in a file</td>
<td>$16-$90 per search for most files</td>
<td>$10-$90 per search for most files PLUS $7/search surcharge</td>
</tr>
<tr>
<td>Hourly charge</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Citator services (Auto-Cite, Shepard’s)</td>
<td>$2.75 per citation</td>
<td>N/A</td>
</tr>
<tr>
<td>LEXSEE, LEXSTAT</td>
<td>$4 per citation</td>
<td>N/A</td>
</tr>
<tr>
<td>Off-Line Print Charge</td>
<td>$0.02/line for almost all LEXIS files</td>
<td>N/A</td>
</tr>
<tr>
<td></td>
<td>$0.25/line for almost all NEXIS files</td>
<td></td>
</tr>
<tr>
<td></td>
<td>$0.07/line for a few special services</td>
<td></td>
</tr>
</tbody>
</table>

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6. Group Membership

LEXIS offers group membership plans through KCBA and the ABA. (See "Access Information for CALR systems.") Currently, subscribers through the KCBA plan pay $25/month (instead of the regular $125/month subscription). They are charged under the transactional system. A $3.00 surcharge is added to each search in a file; a $1.00 surcharge is added to the cost of Auto-Cite and Shepard's citation checks. Group membership is advantageous for firms that perform fewer than about 33 searches a month.

7. New "MVP" Plan

The "Most Valuable Products" Plan is aimed at firms whose practice is largely limited to their own state's law. It was introduced in just ten states in late 1991, but it is now available in all fifty states. For a flat monthly rate, subscribers can search their own state's files without any time or search charges. For an additional monthly charge, they can also search cases from their federal circuit. A Washington firm with up to three attorneys, for example, can conduct unlimited searching in the WASH library on LEXIS for $135 per month. The firm can gain unlimited searching in the file of 9th Circuit cases (Court of Appeals and District Courts) for $30/attorney/month. A firm can choose pay for off-line printing at $.02/line or can get unlimited printing for $15/attorney/month. The following table summarizes the charges:

<table>
<thead>
<tr>
<th>Service</th>
<th>1-3 Attorneys</th>
<th>Each Additional Attorney</th>
</tr>
</thead>
<tbody>
<tr>
<td>WASH library, unlimited searching</td>
<td>$135/month</td>
<td>$45/month</td>
</tr>
<tr>
<td>GENPED library; 9TH file, unlimited searching</td>
<td>$30/month</td>
<td>$10/month</td>
</tr>
<tr>
<td>Printing (standard pricing)</td>
<td>$.02/line</td>
<td></td>
</tr>
<tr>
<td>Printing, unlimited</td>
<td>$45/month</td>
<td>$15/month</td>
</tr>
<tr>
<td>Citator Services (Auto-Cite, Shepard's)</td>
<td>$3.75/citation</td>
<td></td>
</tr>
<tr>
<td>LEXSEE, LEXSTAT</td>
<td>$5/citation</td>
<td></td>
</tr>
</tbody>
</table>
B. WESTLAW

WESTLAW, with one exception, bills according to the length of time you spend on-line. Depending on which use contract you select you will pay a set price per minute. The exception to time billing is a few of the Dialog databases which have time billing plus transaction charges. Also, in several very large "allfile" databases -- AllPeds, AllStates, AllTax, TP-All (all texts and periodicals), Stat-All (all statutes), and FBKR-ALL (all federal bankruptcy materials) -- WESTLAW bills you at the current rate per minute but the actual time you were using the database is multiplied by 1.90. Charges are thus, in effect, 1.90 times the regular rates when using these "allfile" databases.

WESTLAW has private, government, educational institution, and public terminal agreements. Law firms and corporations are the same for purposes of the private (commercial) plans. WESTLAW often runs specials or deals offering reduced rates for on-line time and equipment. The following information is for standard plans. The local representatives should be contacted to verify the information and to discover the possibilities of special offers.

1. Pricing Systems

   a. Plan I (the 3 hour minimum use contract) costs $195.00 per hour for database charges plus $48.00 an hour for communications -- or $3.25 per minute plus $ 0.80 per minute, for a total of $4.05 per minute. (Database time is the time spent in a database -- this does not include the database directory or the scope screens. Communication time is measured from the moment you sign on to the moment you sign off.) When using the "allfile" databases the database charge cost goes up 90%, since you are billed for 1.90 times the actual time you use. EZ Access searching is $85.00 per hour or $1.42 per minute. You are also charged a $125.00 per month subscription fee.

   b. Plan 1C (the 20 minute minimum use contract) costs $240.00 an hour, or $4 per minute, plus a communication charge, which depends on the speed of your modem. For a 1200 baud modem, the communication charge is $30.60 an hour, or $0.51 per minute. Database plus communication is $270.60 per hour, or $4.51 per minute. For a modem that is 2400 baud or above, the communication charge is $52.20 an hour or $ 0.87 per minute, for a total database plus communication of $292.20 per hour or $4.87 per minute.

   When you use the "allfile" databases you are billed for 1.65 times the time you actually use. EZ Access searching is $1.25 per minute. There is no monthly subscription fee for this plan.
c. Plan 10 is the same cost as Plan 1C without the 20 minute minimum use agreement. Instead, you pay $30.00 per month subscription fee.

Both plans 1 and 1C allow you to carry over extra use month to month up to a year.

For purposes of comparison, consider the following WESTLAW search, similar to the hypothetical LEXIS search, above.

EXAMPLE: WA-CS database
seat-belt /s negligent - 8 cases

Option A (print cites only)

(Plan 1) 4 min. x $4.05 per minute $16.20
(Plan 1C) 4 min. x $4.51 per minute $18.04

Option B (browse and print full text of cases on point)

(Plan 1) 15 min. x $4.05 per minute $60.75
(Plan 1C) 15 min. x $4.51 per minute $67.65

WESTLAW's pricing scheme encourages quick searches where you sign on, run the search, print the citations, and sign off. A search for a case when you know the parties' names can be quite economical:

EXAMPLE: WA-CS database
title(allingham & seattle) - 2 cases

(One of the cases is a brief order modifying the main case.) Running the search and printing the citation takes about 30 seconds, so the cost would be:

(Plan 1) .5 min. x $4.05 per minute $2.03
(Plan 1C) .5 min. x $4.51 per minute $2.26

West key numbers can be quickly searched on WESTLAW. If, for example, you want to find out what the elements of fraud are in Florida, it is easier to search WESTLAW than go through the General Digest:

EXAMPLE: FL-CS
184K3 - 26 cases
Look at the first two or three cases, and then print out the citations:

(Plan 1) 5 min. x $4.05 per minute $20.25
(Plan 1C) 5 min. x $4.31 per minute $22.55

WESTLAW also has an automatic display command for cases and statutes. This command, called FIND, can be executed at any time you are on-line; the only cost is the per minute charge based on your individual contract.

The citator services on WESTLAW, Shepard's, Shepard's Preview, and Insta-cite, are available at the per minute charge you contract for.

Printing on WESTLAW it also available in two different options.

1) Print individual screens on your printer or download individual screens to a disk, for the per minute charge.

2) Print or download to disk entire documents or search results after you sign off $ .02 per line. As with LEXIS you are only capturing the text, not the searching capability.

2. Pro Bono

West Services offers access to WESTLAW in its local office at no cost, for pro bono projects. Contact WESTLAW at 628-6435 for further information.

3. Training

WESTLAW training costs vary with each price plan. For Plan 1, training is $70.00 per trainee with a minimum of $280.00. The maximum charge per subscriber is $2,100.00. For Plans 1C and 10, training at the training center is available at no charge. Training at the subscriber's office is $70.00 per trainee with a $280.00 session minimum. Under all plans, each trainee receives one free hour of WESTLAW following the initial training session.
4. Summary Table

The following table summarizes the three WESTLAW pricing plans:

<table>
<thead>
<tr>
<th></th>
<th>Plan 1</th>
<th>Plan 1C</th>
<th>Plan 10</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Subscription Fee</strong></td>
<td>$125.00/mo.</td>
<td>none</td>
<td>$30.00/mo.</td>
</tr>
<tr>
<td><strong>Maximum Use</strong></td>
<td>3 hours</td>
<td>20 minutes</td>
<td>none</td>
</tr>
<tr>
<td><strong>Database Charge</strong></td>
<td>$195.00/hr.</td>
<td>$240.00/hr. or $4.00/min.</td>
<td>$240.00/hr. or $4.00/min.</td>
</tr>
<tr>
<td></td>
<td>1.25/min.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Communication Charge</strong></td>
<td>$48.00/hr.</td>
<td>$120.00/hr. or $0.51/min.</td>
<td>$120.00/hr. or $0.51/min.</td>
</tr>
<tr>
<td></td>
<td>0.80/min.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total Database Plus Communication Charge</strong></td>
<td>$243.00/hr.</td>
<td>$270.00/hr. or $4.51/min.</td>
<td>$292.00/hr. or $4.87/min.</td>
</tr>
<tr>
<td></td>
<td>4.05/min.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Allfiles</strong>*</td>
<td>Database Time Multiplied by 1.9</td>
<td>Database Time Multiplied by 1.65</td>
<td></td>
</tr>
<tr>
<td><strong>EZ Access</strong></td>
<td>$85.00/hr.</td>
<td>$75.00/hr. or $1.25/min.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>1.42/min.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Quantity Discount</strong></td>
<td>Yes, for use over 3 hours</td>
<td>None</td>
<td></td>
</tr>
<tr>
<td><strong>Off-line Printing or Downloading</strong></td>
<td>$0.02/line</td>
<td>$0.02/line</td>
<td></td>
</tr>
<tr>
<td><strong>Training</strong></td>
<td>$70.00 per trainee</td>
<td>No charge at training center; $70.00 per trainee at subscriber’s office</td>
<td></td>
</tr>
<tr>
<td></td>
<td>$280 minimum</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>$2100 maximum</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Allfiles are very large files, including AllFed, AllStates, AllTax, TP-All, Stat-All, FBKR-All.

(Note: Some of the Dialog databases have time billing plus transaction charges. Please check your documentation, or call 1-800-WESTLAW, or call your vendor representative for specific Dialog price information.)

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V. LEXIS and WESTLAW Cost-Control Tips

1. Prepare Before Going On-Line
2. Use the 800 Numbers
3. Know Your Prices
4. Use Print Sources in Conjunction with CALR
5. Retrieve Documents in One Step
6. Scan Documents Quickly
7. Use Jump and Link
8. Proofread Your Query
9. Use Smaller or Subject Specific Files/Databases
10. Use the Fastest Modem You Can Afford
11. Use Fields and Segments
12. Use Key Numbers
13. Stack Commands
14. Modify on LEXIS
15. Keep Track of Your Searches
16. Save Your Last Search
17. Automatically Run Searches
18. Update Your Research
19. Reduce Printing
20. Change Client Information On-Line
21. If You Are In Trouble, Sign Off
22. Use Less Expensive Electronic Sources When Available
23. Use Documentation, Help Screens, and Other Search Aids
24. Use Vendor Representatives
25. Keep Up With New Developments
26. Ask a Librarian

1. Prepare Before Going On-Line

Plan your research strategy before going on-line! Pick your WESTLAW database or LEXIS library and file, think about alternative words and phrases, choose connectors, and be prepared with date restrictions or other limiters, before going on-line.

2. Use the 800 Numbers

LEXIS (800/543-6862) and WESTLAW (800/937-8529) Customer Service staffs offer more than technical help with equipment — they can help you formulate search strategies, including choosing databases, search terms, and connectors. WESTLAW offers a direct line (800/733-2889) to its staff of Reference Attorneys. When you are not sure about a search, use the 800 numbers before you go on-line. Customer Service staffs will actually run test searches to ensure you get the desired results.
3. **Know Your Prices**

Which WESTLAW pricing plan do you have? Which LEXIS pricing plan do you have? Do you have more than one option for pricing? With some pricing plans, on-line time is very expensive, and a good strategy is to print a list of citations and go to the library to read the material in hard copy. With other pricing plans, on-line time is relatively inexpensive and money is saved by browsing on-line rather than making a trip to the library. [See "Costs of Searching"]

4. **Use Print Sources in Conjunction with CALR**

Use print secondary sources to find background information, leading cases, and terms of art. Read a nutshell, hornbook, law review article, or ALR annotation, before going on-line. Go on-line to do a quick and dirty search in a law review index, print the citations, and look up the articles in the library. [See "Integrating Manual and Computer Research"]

5. **Retrieve Documents in One Step**

If you have a citation to a document, use the LEXIS lexxec or lexxstat commands, or the WESTLAW find command. With these commands you avoid choosing a database and running a search.

6. **Scan Documents Quickly**

The LEXIS focus command and the WESTLAW locate command allow you to scan retrieved documents for specific words or phrases. This is especially useful if your search included a fairly common word, but you really just need to see portions of text containing a more specific word or phrase.

7. **Use Jump and Link**

Use Westlaw’s Jump and Lexis’ Link feature to move quickly from one document to another. Both Jump and Link allow you to quickly and easily access the full-text of cited documents. Cases, code sections, and other types of documents are marked with a symbol that you use to retrieve them, without having to type the citation or worry about the proper format. You save time by saving keystrokes.

8. **Proofread Your Query**

If you proofread your query, you can avoid re-typing your search and avoid wasting valuable computer processing time. It is particularly important if your LEXIS pricing plan is transactional — you are charged
for each search or request you type. Proofreading your search before you hit the enter key can save billing headaches.

9. Use Smaller or Subject Specific Files/Databases

If your pricing plan is directly linked to the amount of time you spend on-line and you need to browse some results to make sure your search is effective, use a small database, browse the results, refine the search, and then quickly run it in the largest database you need. Quickly print the cite list, and sign off.

Rather than use a large jurisdictional database such as WESTLAW allstates or LEXIS states5nl, search a more specific jurisdiction. Use smaller, subject specific databases or files (but be careful: some subject databases and files, such as those covering tax materials, can be quite expensive).

Remember that the larger the database or file, and the more common the search terms, the longer it takes the computer to process your request. Smaller files and more specific requests mean less processing time.

10. Use the Fastest Modem You Can Afford

Connect time can be significantly lowered by using a fast modem. Even if your pricing plan adds a surcharge for a fast modem, your bills will be lower in the long run.

11. Use Fields and Segments

Make your searches more efficient by limiting search terms to appropriate fields or segments. Use date restrictions. The more specific you are, the less computer processing time needed. Also, consider printing field or segment restricted text only to reduce the number of lines printed.

12. Use Key Numbers

On WESTLAW, use key numbers or key numbers combined with keywords to pinpoint cases. Use the expanded Key Number Service and the key command to identify key numbers, which you can use to narrow or expand your search.

13. Stack Commands

LEXIS dot commands can be stacked, separated by semi-colons. Stacking commands allows you to bypass menu screens. For example to find citations to law review articles by Abner Mikva, starting with the client
identification screen, type your identification:\lawrev\glind\sun\mikva\. To run the search in the full-text law review file type \cfollow\; . The semicolon functions as the transmit or enter key. The dot commands, such as change file (.cf); change library (.cl); next page (.np); and new search (.ns) are listed on the back of your LEXIS password card.

On WESTLAW, separate search and print commands with a semi-colon. To run the same Mikva search, type dbhlriau\(mikva\). To run the same query in the full-text law review database type sdb tp-all. If you want to edit the query first, type qdb tp-all. To print a document on the attached printer, and then sign off, type pridatpoffify.

14. Modify on LEXIS

Modifying on LEXIS allows you to create new levels of research without incurring new search charges. If your pricing plan is transactional, use modify (m) to narrow an overly broad search, or broaden an overly restrictive search.

15. Keep Track of Your Searches

Get into the habit of printing out your request screen. These screens are a useful record of your strategy, especially if you need to modify your search or take a different approach later on. LEXIS has a command, .keep, that allows you to maintain a complete list of all searches done during a session. After running a search, type .keep before moving on to a new library, file, or search. To view kept searches, type .jag.

16. Save Your Last Search

Get into the habit of saving your last search, so you do not have to retype it if you need to go back to it later in the day, or if you have printing problems. WESTLAW automatically saves your last search for several weeks; log on, choose a database, type q, and your last search will appear on the screen. On WESTLAW, you can also use your options command to request that your searches always be saved and thereby skip the step when you sign off; options also allows you to automatically set the printer destination, so you do not have to choose each time.

17. Automatically Run Searches

If you need to regularly run the same search over a long period of time, use LEXIS Eclipse or WESTLAW PDQ. Both these services automatically run queries on a daily, weekly, or monthly basis and print out the results. Eclipse and PDQ allow you to avoid the cost of logging on and re-entering your search.
18. Update Your Research

Use Auto-Cite or Insta-Cite to verify cases. Use Shepard's on-line to avoid checking hardbound volumes, supplements and advance sheets separately. If appropriate, limit your results to display only references that overrule, reverse, limit, criticize, or modify your case. Limit your results to cases within a particular jurisdiction. Use the WESTLAW's WestCheck or LEXIS' CheckCite programs to cite-check entire documents quickly and easily.

19. Reduce Printing

Printing charges can add up quickly, so avoid unnecessary and overlong print requests. Instead of printing all documents in full, try the following: print lists of citations; print field or segment restricted text; print term or keyword restricted text; print selected screens; print the first page of documents; and depending on your pricing plan, take notes!

20. Change Client Information On-line

You do not need to sign off and sign on again to change client information. If you do a search for one client, and you need to do a search for another, just type the word client. Both LEXIS and WESTLAW allow you to type in new client identification, which will be reflected on your bill.

21. If You Are In Trouble, Sign Off

If your searches are not working, sign off. Call the 800 number, consult a colleague, rethink search strategy and possible sources.

22. Use Less Expensive Electronic Sources When Available

For Washington State research, consider using L.A.W. BBS or CD Law. Use LEXIS or WESTLAW to update material. Use LEXIS or WESTLAW to search material not available on L.A.W. BBS or CD Law.

23. Use Documentation, Help Screens, and Other Search Aids

WESTLAW has printed guides to general and subject searching, and a list of databases. On-line, WESTLAW offers the Idaho database, which contains documents describing all available databases and services, including the Dialog databases. For each database, you can search the originating source of the information, the names of any equivalent print sources, and the coverage and currency of the material. If you know the name of a print source, you can use Idaho to quickly find out what
database to search. Once you identify the database you need to use, check the scope screens for field names and search tips.

Like WESTLAW, LEXIS has printed guides and database lists. The most comprehensive guide is the new LEXIS/NEXIS Product Guide, a multi-volume set which includes an index to publications and sources, detailed descriptions of libraries and files, tips for searching, explanations of how documents are arranged and displayed, transactional pricing information, and descriptions of common sources. One of the most useful features is sample documents from each file with the segment names clearly marked. Many LEXIS libraries also have on-line, searchable guides.

24. Use Vendor Representatives

Use the local vendor representatives. They can help you with specific problems and keep you informed of new features.

25. Keep Up With New Developments

Take advantage of the training options available to you. Locally, both LEXIS and WESTLAW send out monthly calendars of classes. The classes include introductory training, refreshers, advanced techniques, and topical searching. It is extremely important to keep on-line skills up to date. LEXIS and WESTLAW also offer the occasional "special"—during a limited time period they will waive database charges for a particular (usually new) database. These "specials" are announced on the welcome screen when you log on.

Keeping up with CALR is also possible through reading. LEXIS and WESTLAW have subscriber newsletters, and bar journals and legal newspapers often publish CALR related articles. The field of CALR is constantly changing and growing, so the effective and efficient searcher needs to be informed about new pricing structures, database content, and software enhancements.

26. Ask a Librarian

Talk to your librarian, if you have one. Most librarians are expert on-line searchers and knowledgeable about prices and billing policies. Find out what your librarian can do for you.
VI. Billing and Billing Practices

Billing from WESTLAW and LEXIS is very specific and transaction oriented. Each time a search is performed on a CALR system, the computer requests client identification. Once entered, the CALR system will then report, on a monthly or weekly (your option, but weekly costs more) bill, all on-line time associated with that client. You will have a local account representative assigned to your firm by the CALR vendor, and he/she will be happy to help in the "translation" of your monthly statements. The monthly bill will include:

- Basic subscription fee, if applicable
- Cost of leasing dedicated equipment, if applicable
- Cost of the following by client and as a total:
  - Actual connect time (on-line time)
  - Telecommunications connect time
  - Number of searches conducted
  - Total lines printed or downloaded off-line

WESTLAW and LEXIS also have electronic billing systems (Quickview on WESTLAW and Payback on LEXIS). These electronic bills can be downloaded locally and can be manipulated in a variety of ways to make the process of client billing more regularized. The individual account representatives can explain their system to you. For an excellent article on this subject, see Chick, Cindy, "LEXIS and WESTLAW On-line Billing Systems: Payback and Quickview", 8 Legal Information Alert 1-3 (no. 2, Feb. 1989).

The detail of the billing you will receive permits a wide variety of options to consider for recouping your costs. Possible options are:

1) Do not separately bill your client for CALR work. Include all CALR costs in your hourly fee as part of overhead (much as your library book subscriptions are treated).

2) Bill your client separately for CALR costs

   a) Bill only the real (on-line and search) costs of searches performed for that client
   b) Bill all costs, including fixed costs
   c) Bill all clients at a fixed rate
   d) Bill subjectively by estimating how long the research would have taken manually and bill accordingly.

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Clearly, most CALR work is billed directly to the client by one of the methods described above in (3). That is, CALR is not considered overhead. However, in some courts and jurisdictions, when a contingent fee contract is involved, CALR may not be separately charged to the client as an expense unless the contract so provides. Ill. Ethics Op. 85-9 (1/17/86); followed by Louisiana State Bar Association v. Edwins, 540 So.2d 294 (La. 1989); Paethics Op. 87-23 (10/20/87).

In situations where no contingent fee contract is involved, some courts have handed CALR expenditures as costs (Wehr v. The Burroughs Corporation, 619 F.2d 276 (3rd Cir. 1980)), while others have determined that CALR cannot be separately taxed as costs (Lefevre v. Harris-Stowe State College, 702 F.2d 686 (8th Cir. 1983)). No rule for the state of Washington has been located. The difference in approach often has to do with the type of case filed and the interpretation which has been given attorney's fees and costs under the statute or rule in that particular situation.

When billing clients directly and separately for CALR work, billing the real costs of searches needs no further elaboration. Billing all costs, including the fixed costs, can be handled by taking the total amount billed and dividing it by the total minutes of system use. Then the client is charged the average cost per minute by the number of minutes used for that client. For example:

- Your October bill is $550
- Total use amounted to 3 hours 22 minutes
- $550 divided by 202 minutes is $2.72 per minute
- Client ABC had 10 minutes of CALR in October
- $27.20 should be billed to Client ABC

Billing a client at a fixed rate can save administrative time in analyzing the bill on a regular basis. But keep in mind, this rate must be reasonable and should represent, as closely as possible, actual costs (i.e., not overhead). See Ill. Ethics Op. 85-9 (1/17/86). Fixed rate billing can be calculated a variety of ways:

- Bill out each search at a fixed rate; for "N" searches at $20/each
- Set fixed prices for Auto-Cite, Insta-Cite, Shepard's, FIND, LEXSEE; for example: "N" cites at $2.25 each
- Use the same formula as billing only the real (on-line and search) costs of searches performed, but add a sign-on charge for each time the system is used for the client

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- Bill each session at a fixed percentage, which would include connect time, telecommunications costs, searches, cite-checking and automatic displays

How much you charge your client for CALR depends on your firm billing policies. Questions to ask yourself include: Do you want to make a profit on CALR or do you want to recover the costs? Do you want to recover both fixed and variable costs? Is charging back for CALR consistent with your overall billing philosophy? Do you want your current clients to cover the costs of searching for client development, pro bono, or continuing legal education? Do you have internal budgets for client development, pro bono, and continuing legal education that could include a CALR portion? Do you have a policy of writing off inefficient research, and if so, would that policy apply to CALR?

The mark up for CALR is controversial, and varies greatly from firm to firm, according to geographic region, size, and type of practice. Surveys of billing practices for CALR are rare: the American Lawyer, in 1988, listed four firms and their mark-ups, ranging from 10% to 150%. ("On-Line Time: Who Pays (and How Much)?", American Lawyer, December, 1988, at 512).

Other articles tend to be vague or general. For example, a 1989 article states "Some [firms] charge anywhere from 1.5 to four times the actual cost of the research," (Griffith, Cary, "Billing for LEXIS Research Made Easier With Payback," Information Today, May, 1989 at 13).

Once you decide on a billing structure, it should be carefully explained to all those involved. Attorneys, legal assistants, and any other searchers should fully understand the implications so they can maximize their search efficiency. Clients should be informed, and billing attorneys should be prepared to justify charges.

The firm billing policy should be reviewed periodically to insure that it is meeting its goals. You may also want to review the policy to reflect changing trends in client billing for CALR. The legal newspapers, bar journals, and legal management periodicals publish articles and surveys on billing practices.

When the actual bills begin to arrive, review them very carefully. Searchers should be using the appropriate client identification when logging in, but some firms require a log sheet be filled out in addition. A log sheet enables the searcher to explain the client identification if need be. The bills should also be reviewed to insure no one is abusing the system, or obviously searching inefficiently.

Since the time between the actual research and receipt of the bill can be 30-45 days, both LEXIS and WESTLAW offer subscribers the option of
viewing research time and costs on a more current basis. PAYBACK is WESTLAW's service; it is available on-line within a week of the research session. QuickView is the comparable LEXIS service. The benefit of PAYBACK and QuickView is their currentness; the drawback is that monthly volume usage discounts cannot be figured in until the regular monthly bill arrives.

BILLING FOR CD-ROM

CD-ROM products are still relatively new to the law office. They are similar to on-line services in that they allow you to search the full-text of cases, statutes, and regulations, using keywords and boolean operators. They are dissimilar, however, in a fundamental way: the cost of using a CD-ROM product has nothing to do with the time spent using it. Generally, on-line costs depend on the amount of research done: the time spent on-line or the number and type of searches. CD-ROM costs are fixed, and the research time and amount are totally up to the discretion of the purchaser. CD-ROM products are like looseleaf services: you pay for a subscription and then you can let it gather dust, or use it all day long.

The ability to use a CD-ROM product without the fear of running up a large bill can be very appealing. On the other hand, the lack of an easy way to bill the client and cover the cost is a barrier for some practitioners unwilling to invest in the technology. If you do decide to purchase a CD-ROM product, possible options are:

(1) Do not separately bill your client for work done on a CD-ROM. Include the cost of the subscription in your fee as part of overhead, just like the cost of a looseleaf subscription.

(2) Bill your client separately for CD-ROM usage:

(a) Estimate the amount of time you will use the service
(b) Divide estimated use by the CD-ROM subscription cost and arrive at an hourly rate that will at least recoup the cost of the subscription
(c) Keep track of time spent using the CD-ROM through some sort of log sheet kept next to the workstation.
VII. Access Information for CALR Systems

Some attorneys may be interested in CALR but may not want to invest in equipment and subscriptions at this time. This section describes a few possibilities for gaining access to the systems without an individual subscription.

A. Shared WESTLAW Terminals

The King County Bar Association-Young Lawyers Division has operated a public access WESTLAW terminal, staffed by attorneys, for the last several years. You may request a search from this service (called the Electronic Law Library Service) by telephone or in person.

Location: 6th Floor King County Courthouse (in Library).

Phone: 296-0947.

Hours: 9:00 am - 5:00 pm, Mon.- Fri.

Costs: $12.00/minute per database excluding "AllFiles"; $18.00/minute for "AllFiles". $2.00/minute telecommunication charge. $50/hour consultation fee (1st tenth of an hour free). Minimum search is $12.00.

$.03 per line for off-line printing.

$1.00/page for FAX transmittal

The Tacoma Pierce County Bar Association offers a similar service in the Pierce County Law Library (206-591-7494). Attorneys set up accounts with the Bar Association and may either do their own searching or have a staff person do it (for a fee).

The Spokane County Law Library (509-456-3680) also has a WESTLAW terminal. A librarian will do the search. WESTLAW time is billed at $6.00 per minute; printouts are $3.00 per page.

The Des Moines branch of the King County Public Library (21620 - 11th South, Des Moines) recently teamed up with the Des Moines City Attorney to subscribe to WESTLAW. Local attorneys may arrange with WESTLAW (628-6435) to set up their own accounts and use the library's equipment. The library (824-6066) does very limited searching for the public.

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The Eastside Law and Tax Library (451-3961), a private subscription
law library, offers WESTLAW access to its members. Attorneys may either
do their own searching or have it done by the librarian (for a fee).

Legal Information Access Systems (LIAS), a project of Northwestern
School of Law in Portland, does research, including on-line research, for
attorneys. Call 1-503-245-7878.

B. Group Memberships

The KCBA Young Lawyers Division also offers a LEXIS group
membership plan. This plan allows attorneys to access LEXIS in their offices
and avoid the $125.00 per month subscription charge. For further
information, call 296-0947 or 624-9365 (KCBA). The ABA also offers group
membership plans for both LEXIS and WESTLAW through A8ANET. For
current prices call 1-800-322-4638.

C. Phone Numbers

Here is a list of the CALR local representatives and their main office
customer service numbers.

VENDORS:

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Local</th>
<th>Main</th>
</tr>
</thead>
<tbody>
<tr>
<td>LEXIS/NEXIS, Mead Data Central</td>
<td>206-621-1761</td>
<td>800-543-6862</td>
</tr>
<tr>
<td>WESTLAW, West Services</td>
<td>206-628-6435</td>
<td>800-937-8529</td>
</tr>
</tbody>
</table>

OTHER ACCESS TO WESTLAW AND LEXIS:

<table>
<thead>
<tr>
<th>Location</th>
<th>Phone Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>KCBA-YLD Electronic Law Library Service</td>
<td>206-296-0947</td>
</tr>
<tr>
<td>(at King County Law Library)</td>
<td></td>
</tr>
<tr>
<td>WESTLAW searches; LEXIS group membership</td>
<td></td>
</tr>
<tr>
<td>Spokane County Law Library</td>
<td>509-456-3680</td>
</tr>
<tr>
<td>WESTLAW Searches</td>
<td></td>
</tr>
<tr>
<td>Tacoma Pierce County Bar Association</td>
<td>206-591-7494</td>
</tr>
<tr>
<td>(at Pierce County Law Library)</td>
<td></td>
</tr>
</tbody>
</table>
WESTLAW access

ABANET 800-322-4638
WESTLAW and LEXIS group membership

Des Moines Public Library -- contact West Services to set up an account

Eastside Law and Tax Library 206-451-3961
WESTLAW access

Attorney Services (Portland) 503-245-7878
On-line and manual research FAX 503-246-8542

VERALEX 2 (affiliate of the Lawyers Co-operative Publishing Co., Bancroft-Whitney Co., and the Research Institute of America) provides access to LEXIS; different pricing

800-448-3400 x414

WASHINGTON LAW:

CD Law 206-623-1688
WSBA Legal Access in Washington (LAW BGS) 206-448-0441

COURT INFORMATION:

Superior Court Management Information System (SCOMIS) 206-753-3365

Ninth Circuit ACES 415-556-8011

PACER - Public Access to Court Electronic Records (US Bankruptcy Court, WD Wash) 206-553-7265

CD-ROM PRODUCTS:

Matthew Bender Search Master 206-241-0214
local main 800-892-9204

West CD-ROM Libraries 206-628-6435
local main 800-888-9907

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VIII. More Than LEXIS and WESTLAW

For many years, computer-assisted legal research was nearly synonymous with the two leading national systems, WESTLAW and LEXIS. But technological developments and applications of existing technology are resulting in new products and services for legal researchers. Other chapters in this book have discussed some features available on LEXIS and WESTLAW, and have also included information about two local services, L.A.W. BBS and CD Law. This chapter discusses some of the other new products and services.

A. CD-ROM

Compact disks, manufactured and read using lasers, are able to store amazing amounts of data. Audio compact disks, which you might play on a compact disk player in your home, take advantage of this storage capacity by storing complex audio information that the player (with the amplifier and speakers) can convert to sounds. Compact disks are increasingly being used to store other sorts of information, notably words, in a form that can be searched by computer. One CD-ROM disk (the "ROM" stands for "Read Only Memory") can hold up to the equivalent of 300,000 typewritten pages, so that it's possible to have a whole encyclopedia on one small disk.

Depending on the particular product, CD-ROM searching may be similar to on-line searching. It may be full-text, using connectors such as AND, OR, and NOT. Many systems combine some on-line search techniques with some techniques from traditional, manual research. For instance, you can bring a "book" to your "desktop" and browse through the table of contents. If you want to come back to a passage later, you can put a "bookmark" at that "page."

Despite some similarities with on-line systems, the price structure for CD-ROM products is very different. Typically, you would need to buy or lease hardware (personal computer, printer, CD player) and the CD and accompanying software. You might have a licensing agreement for its use or an annual subscription that would include, say, quarterly updates. Once you have made those investments, you could use it as much as or as little as you wanted, with no further charges. If you did one search a month, this would be no bargain, but if you use the system frequently, your savings could be considerable. The cost of a CD-ROM product is be more like the cost of a looseleaf service than like WESTLAW or LEXIS —— you pay for an annual subscription, not for each research session.

Note that CD-ROM systems cannot be as current as on-line systems. Many databases on LEXIS and WESTLAW are updated daily. Again, a CD-
ROM product is more like a looseleaf service: it's as current as the latest supplement. Some CD-ROM products allow updating via on-line systems.

CD-ROM systems may be especially useful for law firms that have specialized practices. A firm that specializes in bankruptcy might invest in Collier's Bankruptcy Library, for instance.

EXAMPLES OF CD-ROM PRODUCTS

CCH ACCESS CD-ROM: The Standard Federal Tax Reporter and other federal and state tax publications from CCH are available on CD-ROM. For more information, contact Commerce Clearing House, 800-248-3248 (national office); 206-448-1224 (Seattle sales office).

CD Law: CD Law, based in Seattle, has produced two disks containing Washington law. The "Decisions" disk contains the full text of Washington Court of Appeals and Supreme Court decisions, 1939-1993. The "Statutes" disk contains the RCW, the WAC, the Seattle Municipal Code, and the local rules of most counties. For further information, see separate chapter in these materials, or contact CD Law, Inc., 1920 Smith Tower, Seattle, WA 98104, 206-623-1648.

Matthew Bender Search Master: Each disk gives you access to up to 200 volumes of Matthew Bender publications. For instance Search Master Collier's Bankruptcy Library includes Collier on Bankruptcy (15 vols.), Collier Bankruptcy Practice Guide (8 vols.), Collier Bankruptcy Cases (22 vols.), and nine other titles. Matthew Bender also has libraries in the areas of tax, California practice, federal practice, and has announced plans for one on intellectual property. For further information, contact Matthew Bender & Co., 800-892-9204.

Shepard's: CD-ROM Citations are available on CD-ROM for several states. A Washington disk is planned, but is not yet available (as of May 3, 1993). For more information, contact Shepard's McGraw-Hill, 800-541-3334 X7831 (Mark Donnet); 206-821-9406 (Jim Romer).

West CD-ROM Libraries: West has produced CD "libraries" of several data CDs in different practice areas, including bankruptcy, Delaware corporation law, federal civil practice, federal tax, government contracts, and securities. Wright and Miller's Federal Practice and Procedure treatise is included in the federal civil practice library, for instance. West also has a CD with all of the BNA Tax Management Portfolios. The West CD-ROM system can be used alone, or you can use it in conjunction with WESTLAW — for example, starting your research on the CD-ROM system, then signing on to WESTLAW to find newer cases or to use Insta-Cite or Shepard's. For further information, contact West Publishing: Reed Wicks (Seattle sales rep); 206-781-1595, Bill

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Matthews (sales rep for Western Washington outside Seattle; 206-451-8484, Bellevue; 800-201-1100, toll-free, or the national office (800-255-2549).

In May 1993, West introduced a CD product with Washington case law, including West editorial features, such as key numbers. The RCWA, WAC, and Attorney General Opinions are scheduled to be added later, probably in late 1993. Washington court rules and pattern jury instructions will be available on floppy disk for use with word processing software. West is also releasing a CD containing United States Code Annotated. For more information, contact the West sales representatives listed above.

B. Bulletin Board Systems

Legal Access in Washington Bulletin Board System (L.A.W. BBS), developed and staffed by volunteers and currently subsidized by the Washington State Bar Association, offers a variety of services and searchable databases. Attorneys may download files, send and receive e-mail, and subscribe to electronic discussion groups or "conferences." Searchable files include the RCW, the WAC, Washington court rules, and Washington attorney general opinions. For further information, see separate chapter in these materials. There are some other bulletin board with legal information in the country; item 2 of the L.A.W. BBS File Directory has a partial list.

C. On-Line Access to Court Information

The U.S. Supreme Court and several circuit courts are making their opinions available on-line. Generally you cannot search the full-text of cases, but can simply retrieve and download the text of cases — e.g., by name or docket number. Other information, such as oral argument calendars, may be available as well.

The Supreme Court's experimental project, dubbed Project Hermes, sends out opinions as they are issued to twelve organizations including Mead Data Central and West (for LEXIS and WESTLAW), publishers such as BNA and CCH, and Case Western Reserve University, in conjunction with the National Public Telecomputing Network and the Inter-University Communication Council. Case Western in turn makes the opinions available via Cleveland Free-Net, BITNET, and Internet. To use the Cleveland Free-Net, have your modem dial 216-380-3888; from the Free-Net directory, type go supreme. Locally, L.A.W. BBS downloads the cases, so you do not have to call Cleveland. The Supreme Court slip opinions are item 20 in the L.A.W. BBS File Directory. The cases can be downloaded but they cannot be searched full-text without appropriate search software on your PC.

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Ninth Circuit opinions are available through ACES, Appeals Court Electronic Service, an electronic bulletin board. ACES includes the full text of slip opinions and orders published within the past 30 days, oral argument calendars, Ninth Circuit appellate rules and procedures, lists of dispositions, and press releases and general notices. For a brochure that explains ACES and has instructions for connecting, downloading files, etc., call the Ninth Circuit's Public Information number, 415-556-8011.

The Washington Administrator for the Courts (OAC) provides access to its statewide computer system with information about Superior Court dockets. The system is called JIS-Link (for "Judicial Information System") or SCOMIS (for "Superior Court Management Information System"). It includes docket information for 37 of Washington's 39 counties—93% of the superior court caseload in the state. Attorneys and the public may search SCOMIS at courthouses, but they may also subscribe and search from their own computers. Currently, the costs are $100 for installation, then $25 per hour. There is a toll-free number for in-state users. For more information, contact JIS-Link Coordinator, (206) 753-3365.

According to a March 25, 1993, message on L.A.W. BBS, the Bench-Bar Computer Council (BC2) has requested a survey of interest in having a link between JIS (SCOMIS) and L.A.W. BBS. Users would still have to pay, but they would not have to subscribe separately. This is still only under discussion. The same message notes that ACCORDS and DISCUS (docket information for the Courts of Appeals and District Courts) will probably be added to JIS.

WHAT'S NEXT?

Predictions are always risky, but it seems certain that computer-assisted legal research will continue to grow and change. WESTLAW and LEXIS will add new databases and services. Other companies will introduce more CD-ROM products. Non-profit organizations, such as L.A.W. BBS, will also continue to make information available to the public and the bar. We cannot tell you now all the options that will be available to you in the years ahead, but we are certain that more databases and search options will become available. Watch the bar journals and legal newspapers for new developments.

D. L.A.W. BBS

L.A.W. BBS (Legal Access in Washington Bulletin Board System) is operated by a group of volunteers with funds provided by the Washington State Bar Association to provide low-cost legal research to its users. L.A.W.
BBS has teleconferencing capabilities, file transfer utilities, a form of E-Mail, and a doorway program which permits full-text search and retrieval of legal databases.

L.A.W. BBS is available 24 hours a day with six telephone lines (nodes) available for access. Users are allowed a limited amount of on-line time per day, though subscribers are entitled to up to 3 hours usage per day. Basic public access is free, though subscriptions ($10/mo.) for regular users are encouraged.

**Databases** (current as of date): Be sure you check the currency of the database you are searching! It may be necessary to update your research using other sources.

- Revised Code of Washington (9/1992)
- Washington Court Rules (various)
- Attorney General Opinions (1946-1993)
- Washington Administrative Decisions (various)
- Department of Revenue Tax Decisions, Excise Tax Bulletins, and Revenue Policy Memoranda
- City & County Codes & Ordinances (various)
  - Bainbridge Island Mun. Code; Bellevue Land Use Code; Chelan Mun. Code; Des Moines Mun. Code; Pierce County Code; Redmond City Code
- WSBA Ethics Opinions (12/1991)
- Washington Corporations (Sec'y of State filings)
- Washington Lawyers' Database (Directory of WA attorneys)
- Washington Contractors' License Database

**Conferences**: Conferences are available for specific interest groups, committees or organizations. It is possible to scan, send and receive files and/or messages specific to selected conferences. To join a conference, from the menu type "J #":

**Access**: N.B.: First use requires you to register on the system! Your password will be required for future use.

Use any standard communication software set to 8 bit, no parity, 1 stop bit, [Full Duplex]. (Shareware communications software is available from L.A.W. BBS for $10!) The six telephone numbers currently available, with
their maximum baud speed are:

(206) 728-2885 — 9600
(206) 727-8312 — 14400
(206) 728-2887 — 14400
(206) 728-2885 — 9600

Basic Information: For searching the legal databases, from the main menu, type "DOOR", then "4", then "menu choice #", for the database you want to search. After choosing a database, you get a menu from which you can choose: (K)eyword search; at the prompt, enter search terms, and the system will respond by telling you how many sections it found. You may then [V]iew full-text (using options at bottom of the screen); [L]ist citations (use # to choose from list); [S]tart a new search; or [Q]uit (returns you to the main menu).

Full-text, boolean searching (AND, OR, NOT), proximity connectors (PRE) and truncation are available. Instructions for on-line searching and downloading are menu options. These instructions also are available for downloading. On-line help screens may be printed out for convenience. Be sure to make use of the HELP screens when necessary!

E. CD Law

CD Law, the State of Washington is, as the name implies, a CD-ROM version of select Washington legal information produced by CD Law, Inc. (1920 Smith Tower, Seattle, WA 98104). CD Law is contained on two disks: Washington Decisions and Washington Statutes (including the WAC, the State Constitution, state and local rules of court, and the Seattle Municipal Code [see below]). It is a DOS-based program that runs on IBM or IBM-compatible personal computers. CD Law may be run in a Windows environment as well as with DOS character commands.

There are four options under the CD Law Price Plan: month-to-month rental; lease/purchase; contract sale; and purchase. Options are flexible in an attempt to make CD Law economical for everyone, including the small firm or solo practitioner. The disks may be purchased separately or together. Discounts are available with additional copies of either disk, and network licenses also are available. Two hours of training are provided with a subscription.

Databases: Subscriptions include quarterly updates to the Washington Decisions disk and biannual updates to the Statutes disk (fall and spring). Subscribers may update the material or disk through "CD Law OnLine", a
phone-in bulletin board system, at no extra charge, though this does require a modem and telecommunications software. Be sure you are aware of how current the information is!

DECISIONS DISK:

STATUTES DISK:
Revised Code of Washington: 1992 RCW
Washington State Constitution
Local Rules of Court: Most Washington counties as of 9/1/1992

Basic Information: If both CD Law disks are available for simultaneous searching, multiple databases may be selected for combined searching. Hypertext linking also is possible with both disks operating, allowing a user to easily view the full-text of references cited within text.

Full-text, boolean searching (AND, OR, NOT), proximity connectors (ADJ, W/n) and truncation are available. A user also may construct a search using a "Forms Search" which provides a template for completion. Searching tables of contents is another option. Users may find assistance with an "Expand" feature, which is a statistical thesaurus that locates related concepts in the database through statistical analysis. There are various methods to view, print and download search results; check documentation for instructions.

[Rev. Apr. 1, 1993]